

# THIRD QUARTER REPORT

For the three and nine months ended September 30, 2019

Petrus Resources Ltd. ("Petrus" or the "Company") (TSX: PRQ) is pleased to report financial and operating results as at and for the three and nine months ended September 30, 2019. Petrus is focused on generating free funds flow for debt repayment and further development of its Ferrier Cardium asset to increase light oil and total liquids weighting.

Throughout the third quarter of 2019, Petrus continued to execute its business plan. In the first nine months of 2019 we have generated funds flow of \$24.4 million (\$0.49 per share) with net capital expenditures of \$13.1 million. This resulted in net debt<sup>(1)</sup> reduction of \$10.7 million (8%) to date in 2019. During the third quarter of 2019, Petrus generated funds flow of \$4.4 million; \$2.1 million of which was directed to net debt reduction. Third quarter development activity was postponed to prioritize debt repayment and the Company has not brought on new production since the first quarter of 2019. The Company's drilling activity resumed late in the third quarter of 2019 with 4 gross (1.6 net) Cardium light oil wells drilled. The completion, tie-in and production attributed to these wells commenced early in the fourth quarter. Estimated production from the first 3 (1.2 net) wells over the first few weeks, net to Petrus, was approximately 800 bbl/d of light oil and approximately 1,000 mcf/d of natural gas.

The average benchmark natural gas price in Canada (AECO 5A monthly index) was \$0.91/mcf in the third quarter of 2019. This was the lowest quarterly average benchmark natural gas price since the Company's inception in 2011. In late September, TC Energy announced implementation of a revised operating protocol for balancing the NGTL pipeline during periods of planned system maintenance. This Temporary Service Protocol ("TSP") came into effect September 30, 2019 and applies to April to October maintenance periods. Following the announcement, AECO prices increased to average over \$2.60/mcf for the second half of October, with the average monthly price settling at \$2.21/mcf. Forward AECO strip pricing for calendar 2020 has been improving and is currently approximately \$2.00/mcf. Petrus anticipates the impacts of the TSP, continued expansion of the NGTL system in 2020 and 2021 and low Alberta natural gas storage levels will all aid in reducing price volatility and improving support for Canadian natural gas. (2)

Natural gas liquids ("NGLs") have also been subject to pricing pressure in 2019. Spot market pricing for propane and butane was approximately 35% lower than the prior year for the first nine months of 2019. Petrus' ownership and control of critical processing facilities enables the Company to respond and continually optimize its production revenue streams. To improve operating netback, during the third quarter, Petrus ceased sending certain natural gas for additional third party deep-cut processing to extract additional NGLs. This resulted in lower NGL production volume, however, the heating value of natural gas sales increased and processing fees decreased. Petrus continues to monitor NGL market pricing and is able to modify its operations accordingly.

#### Highlights for the first nine months and third quarter of 2019

- Free funds flow Generated funds flow of \$24.4 million (\$0.49 per share) for the first nine months of 2019 with net capital expenditures of \$13.1 million, resulting in net debt<sup>(1)</sup> reduction of \$10.7 million. During the third quarter of 2019, Petrus generated funds flow of \$4.4 million; \$2.1 million of which was directed to net debt<sup>(1)</sup> reduction.
- **Increased light oil weighting** Delivered total light oil production of 1,544 boe/d for the first nine months of 2019 (increased its light oil weighting 23% from the beginning of 2018) with third quarter 2019 light oil production of 1,247 boe/d.
- Low operating costs Operating expense for the nine months ended September 30, 2019 was \$4.17/boe and for the third quarter was \$4.44/boe. The Company continues to focus on optimizing its cost structure, particularly in the Ferrier area, through facility ownership and control.
- **Reconfirmed credit facility** Subsequent to September 30, 2019, Petrus completed its semi-annual credit facility review where its \$100 million facility was reconfirmed. Lender consent is still required for borrowings above \$95 million.
- Commodity price risk mitigation Petrus utilizes financial derivative contracts to mitigate commodity price risk and provide stability and sustainability. As a percentage of third quarter 2019 production, we have derivative contracts in place for 50%, at an average price of \$1.85/mcf and 63% at an average price of \$70.45 (C\$/bbl) of natural gas and oil and natural gas liquids production, respectively, for the balance of 2019.

## **Fourth Quarter Outlook**

In the fourth quarter we plan to continue the execution of our 2019 business plan and estimate capital investment of approximately \$5.5 million and further net debt<sup>(1)</sup> reduction of \$2 to \$4 million.

<sup>&</sup>lt;sup>(1)</sup>Refer to "Non-GAAP Financial Measures" in the Management's Discussion & Analysis attached hereto.

 $<sup>^{(2)}</sup>$ Refer to "Advisories - Forward-Looking Statements" in the Management's Discussion & Analysis attached hereto.

<sup>&</sup>lt;sup>(3)</sup>Refer to "Advisories - Presentation" in the Management's Discussion & Analysis attached hereto.



## **MANAGEMENT'S DISCUSSION & ANALYSIS**

The following is Management's Discussion and Analysis ("MD&A") of the financial and operating results of Petrus Resources Ltd. ("Petrus" or the "Company") as at and for the three and nine months ended September 30, 2019. This MD&A is dated November 12, 2019 and should be read in conjunction with the Company's September 30, 2019 interim consolidated financial statements and the December 31, 2018 audited consolidated financial statements. The Company's consolidated financial statements are prepared in accordance with Canadian generally accepted accounting principles ("GAAP") which require publicly accountable enterprises to prepare their financial statements using International Financial Reporting Standards ("IFRS"). Readers are directed to the "Advisories" section at the end of this MD&A regarding forward-looking statements and boe presentation and to the section "Non-GAAP Financial Measures" herein.

The principal undertaking of Petrus is the investment in energy assets. The operations of the Company consist of the acquisition, development, exploration and exploitation of these assets. The Company's head office is located at 2400, 240 - 4th Avenue SW, Calgary, Alberta, Canada. Additional information on Petrus, including the most recently filed Annual Information Form ("AIF"), are available under the Company's profile on SEDAR (the System for Electronic Document Analysis and Retrieval) at www.sedar.com.



# **SELECTED FINANCIAL INFORMATION**

OPERATIONS	Three months ended Sept. 30, 2019	Three months ended Sept. 30, 2018	Three months ended Jun. 30, 2019	Three months ended Mar. 31, 2019	Three months ended Dec. 31, 2018
Average Production					
Natural gas (mcf/d)	30,998	33,461	32,350	32,145	30,480
Oil (bbl/d)	1,247	1,243	1,679	1,704	1,358
NGLs (bbl/d)	1,372	1,519	1,576	1,444	1,496
Total (boe/d)	7,785	8,338	8,647	8,505	7,934
Total (boe)	716,220	767,095	786,819	765,488	730,819
Light oil weighting	16%	15%	19%	20%	179
Realized Prices					
Natural gas (\$/mcf)	1.12	1.50	1.30	2.44	1.95
Oil (\$/bbl)	65.64	77.24	70.96	55.10	52.26
NGLs (\$/bbl)	11.49	45.27	19.91	36.02	29.01
Total realized price (\$/boe)	16.99	25.79	22.29	26.36	21.91
Royalty income	0.48	0.32	0.15	0.06	0.10
Royalty expense	(1.65)	(3.12)	(1.72)	(3.08)	(3.34)
Net oil and natural gas revenue (\$/boe)	15.82	22.99	20.72	23.34	18.67
Operating expense	(4.44)	(4.95)	(4.33)	(3.76)	(5.28)
Transportation expense	(1.25)	(0.98)	(1.22)	(1.27)	(1.17)
Operating netback <sup>(1)</sup> (\$/boe)	10.13	17.06	15.17	18.31	12.22
Realized gain (loss) on derivatives (\$/boe)	0.50	(2.69)	(1.02)	0.67	(0.79)
Other income	0.03	0.08	0.10	_	0.37
General & administrative expense	(1.08)	(1.72)	(0.67)	(1.15)	(1.46)
Cash finance expense	(3.11)	(2.53)	(2.70)	(2.54)	(3.25)
Decommissioning expenditures	(0.29)	(0.20)	(0.24)	(0.18)	(0.21)
Funds flow & corporate netback <sup>(1)(2)</sup> (\$/boe)	6.18	10.00	10.64	15.11	6.88

FINANCIAL (000s except \$ per share)	Three months ended Sept. 30, 2019	Three months ended Sept. 30, 2018	Three months ended Jun. 30, 2019	Three months ended Mar. 31, 2019	Three months ended Dec. 31, 2018
Oil and natural gas revenue	12,517	20,030	17,652	20,231	16,064
Net income (loss)	(29,569)	(8,048)	2,863	(12,138)	21,063
Net income (loss) per share					
Basic	(0.60)	(0.16)	0.06	(0.25)	0.43
Fully diluted	(0.60)	(0.16)	0.06	(0.25)	0.43
Funds flow	4,427	7,685	8,366	11,573	5,030
Funds flow per share					
Basic	0.09	0.16	0.17	0.23	0.10
Fully diluted	0.09	0.16	0.17	0.23	0.10
Capital expenditures	2,734	3,637	2,505	8,483	12,660
Net dispositions	651	50	-	_	6
Weighted average shares outstanding					
Basic	49,469	49,492	49,469	49,483	49,492
Fully diluted	49,469	49,492	49,469	49,483	49,492
As at period end					
Common shares outstanding					
Basic	49,469	49,492	49,469	49,469	49,492
Fully diluted	49,469	49,492	49,469	49,469	49,492
Total assets	296,367	322,335	328,912	336,974	341,820
Non-current liabilities	82,650	170,908	81,249	176,093	171,646
Net debt <sup>(1)</sup>	128,553	131,603	130,619	136,382	139,214

<sup>(1)</sup> Refer to "Non-GAAP Financial Measures" in the Management's Discussion & Analysis attached hereto.
(2) Corporate netback is equal to funds flow which is a comparable additional GAAP measure. Petrus analyzes these measures on an absolute value and per unit basis.



#### **CREDIT FACILITY UPDATE**

Subsequent to September 30, 2019 Petrus completed its semi-annual credit facility review where the \$100 million facility was reconfirmed. Lender consent is still required for borrowings above \$95 million.

The Company's revolving credit facility's ("RCF") maturity date is May 31, 2020 which was set prior to the Company's term loan maturity of October 8, 2020 ("Term Loan"), due to the inter-creditor relationship between the RCF and the Term Loan. The Company requires an extension or refinancing of its Term Loan before the syndicate of lenders will contemplate an extension to the RCF. The borrowings under the RCF are classified as a current liability in the September 30, 2019 interim consolidated financial statements which has no impact on the debt covenants and the Company remains, and expects to continue to be, in compliance with each of its covenants. Management is actively engaged with the RCF syndicate of lenders and the Term Loan lender and we believe that the RCF and Term Loan will each be extended prior to May 31, 2020. The Company continues its efforts to divest certain non-core assets to improve its balance sheet.

During the third quarter the Company determined there were indicators of impairment of its non-core assets through information obtained through the divestiture process to date. Petrus recognized an impairment loss of \$24.7 million for the three and nine months ended September 30, 2019.

#### **OPERATIONS UPDATE**

#### **Production**

Third quarter average production by area was as follows:

For the three months ended September 30, 2019	Ferrier	Foothills	Central Alberta	Total
Natural gas (mcf/d)	23,488	1,513	5,997	30,998
Oil (bbl/d)	729	133	385	1,247
NGLs (bbl/d)	1,200	6	166	1,372
Total (boe/d)	5,844	391	1,550	7,785

Third quarter average production was 7,785 boe/d in 2019 compared to 8,647 boe/d in the second quarter of 2019. Third quarter development activity was postponed to prioritize debt repayment and the Company has not brought on new production since the first quarter of 2019. The Company's drilling activity resumed late in the third quarter of 2019 with 4 gross (1.6 net) Cardium light oil wells drilled. The completion, tiein and production attributed to these wells commenced early in the fourth quarter. Estimated production from the first 3 (1.2 net) wells over the first few weeks, net to Petrus, was approximately 800 bbl/d of light oil and approximately 1,000 mcf/d of natural gas. The Company's development plan is strategically balanced between increasing its Cardium light oil weighting in the Ferrier area and continuing to improve its balance sheet. To date in 2019, Petrus drilled 7 gross (3.1 net) Cardium light oil wells, increased its light oil weighting 23% from the beginning of 2018 and reduced net debt \$10.7 million or 8% since December 31, 2018.

The average benchmark natural gas price in Canada (AECO 5A monthly index) was \$0.91/mcf in the third quarter of 2019. This was the lowest quarterly average benchmark natural gas price since the Company's inception in 2011. In late September, TC Energy announced implementation of a revised operating protocol for balancing the NGTL pipeline during periods of planned system maintenance. This Temporary Service Protocol ("TSP") came into effect September 30, 2019 and applies to April to October maintenance periods. Following the announcement, AECO prices increased to average over \$2.60/mcf for the second half of October, with the average monthly price settling at \$2.21/mcf. Forward AECO strip pricing for calendar 2020 has been improving and is currently approximately \$2.00/mcf. Petrus anticipates the impacts of the TSP, continued expansion of the NGTL system in 2020 and 2021 and low Alberta natural gas storage levels will all aid in reducing price volatility and improving support for Canadian natural gas.

Natural gas liquids ("NGLs") have also been subject to pricing pressure in 2019. Spot market pricing for propane and butane was approximately 35% lower than the prior year for the first nine months of 2019. Petrus' ownership and control of critical processing facilities enables the Company to respond and continually optimize its production revenue streams. To improve operating netback, during the third quarter, Petrus ceased sending certain natural gas for additional third party deep-cut processing to extract additional NGLs. This resulted in lower NGL production volume, however the heating value of natural gas sales increased and processing fees decreased. Petrus continues to monitor NGL market pricing and is able to modify its operations accordingly.

Petrus' Board of Directors has approved a fourth quarter 2019 capital budget of \$5.5 million, based on a current forecast for commodity futures pricing, anticipated service costs and current activity levels. The fourth quarter budget is expected to include the drilling and completion activities for 3 gross (0.1 net) Cardium light oil wells as well as the completion and tie-in activities for the 1.6 net wells drilled in the third quarter. Excess cash flow of \$2 to \$3 million will be directed toward debt repayment.



Petrus estimates the 2019 capital plan will maintain production year over year, increase its light oil and liquids weighting, and reduce debt. Approximately 90% of the capital plan will be directed to development of Cardium light oil wells in the Ferrier area of Alberta, which we estimate will have payouts of less than one year and achieve the objective of increasing the Company's light oil weighting and funds flow.

Petrus believes that it is unique in the junior E&P company space, as few gas-weighted companies are able to repay debt and grow production and cash flow all within cash from operations. Over the past four years, Petrus has dramatically improved its business in order to increase its sustainability as well as mitigate commodity price risk. Operating costs have been reduced by 50% since 2015 and Petrus' total cash costs of \$9.85/boe are consistently one of the lowest amongst its peers. The Company intends to continue its disciplined focus on balance sheet improvement and capital deployment in 2020. The capital plan targets modest cash flow and production growth while directing in excess of \$10 million toward debt reduction in 2020.

<sup>(1)</sup>Refer to "Non-GAAP Financial Measures."

<sup>&</sup>lt;sup>(2)</sup>Refer to "Advisories - Forward-Looking Statements."



# **RESULTS OF OPERATIONS**

## FINANCIAL AND OPERATIONAL RESULTS OF OIL AND NATURAL GAS ACTIVITIES

	Three months ended Sept. 30, 2019			Three months ended Mar. 31, 2019	Three months ended Dec. 31, 2018
Average production					
Natural gas (mcf/d)	30,998	33,461	32,350	32,145	30,480
Oil (bbl/d)	1,247	1,243	1,679	1,704	1,358
NGLs (bbl/d)	1,372	1,519	1,576	1,444	1,496
Total (boe/d)	7,785	8,338	8,647	8,505	7,934
Total (boe)	716,220	767,095	786,819	765,488	730,819
Revenue (\$000s)					
Natural Gas	3,192	4,630	3,839	7,051	5,473
Oil	7,529	8,828	10,841	8,450	6,522
NGLs	1,450	6,326	2,855	4,681	3,993
Royalty revenue	346	246	117	49	76
Oil and natural gas revenue	12,517	20,030	17,652	20,231	16,064
Average realized prices					
Natural gas (\$/mcf)	1.12	1.50	1.30	2.44	1.95
Oil (\$/bbl)	65.64	77.24	70.96	55.10	52.26
NGLs (\$/bbl)	11.49	45.27	19.91	36.02	29.01
Total realized price (\$/boe)	16.99	25.79	22.29	26.36	21.91
Hedging gain (loss) (\$/boe)	0.50	(2.69)	(1.02)	0.67	(0.79)
Total price including hedging (\$/boe)	17.49	23.10	21.27	27.03	21.12

Average benchmark prices	Three months ended Sept. 30, 2019	Three months ended Sept. 30, 2018	Three months ended Jun. 30, 2019	Three months ended Mar. 31, 2019	Three months ended Dec. 31, 2018
Natural gas					
AECO 5A (C\$/GJ)	0.87	1.13	0.98	2.48	1.47
AECO 7A (C\$/GJ)	0.99	1.28	1.11	1.84	1.80
Crude Oil					
Mixed Sweet Blend Edm (C\$/bbl)	69.21	79.65	72.66	67.46	48.12
Natural Gas Liquids					
Propane Conway (US\$/bbl)	15.56	31.97	20.60	24.40	29.11
Butane Edmonton (C\$/bbl)	24.78	31.52	24.43	5.91	13.52
Foreign Exchange					
US\$/C\$	0.76	0.77	0.75	0.75	0.76



#### **FUNDS FLOW AND NET LOSS**

Petrus generated funds flow of \$4.4 million in the third quarter of 2019 compared to \$7.7 million in the third quarter of 2018. The 42% decrease is due in part to the 7% decrease in production from the prior year as development activity was postponed to prioritize debt repayment and the Company has not brought on new production since the first quarter of 2019. In addition, commodity prices were significantly lower in the third quarter of 2019 compared to the prior year. The AECO 5A monthly index was 24% lower, Canadian light oil mixed sweet blend was 13% lower and NGL market prices were approximately 30% (depending on the product) lower than the prior year.

For the nine months ended September 30, 2019, Petrus generated funds flow of \$24.4 million compared to \$28.2 million in the prior period. The 13% decrease is primarily due to lower production as the Company has prioritized debt repayment through 2019. Offsetting an 11% decrease in production during the period, the Company's total liquids production weighting increased 20% from the prior year as a result of the Company's shift in focus to light oil development. Changes in commodity prices were less significant between 2019 and 2018 on a nine month basis. The AECO 5A monthly index was 3% higher, Canadian light oil mixed sweet blend was 8% lower and NGL market prices were 30% to 40% (depending on the product) lower than the prior year.

Petrus reported a net loss of \$29.6 million and \$38.8 million in the three and nine months ended September 30, 2019, respectively, compared to a net loss of \$8.0 million and \$24.3 million for the prior year comparative periods. The net loss during the three and nine months ended September 30, 2019 is primarily due to the \$24.7 million impairment expense recorded during the third quarter on the Company's non-core Foothills and Central Alberta assets. three and nine months ended September 30, 2018

(\$000s except per share)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018
Funds flow	4,427	7,685	24,365	28,154
Funds flow per share - basic	0.09	0.16	0.49	0.57
Funds flow per share - fully diluted	0.09	0.16	0.49	0.57
Net loss	(29,569)	(8,048)	(38,844)	(24,347)
Net loss per share - basic	(0.60)	(0.16)	(0.79)	(0.49)
Net loss per share - fully diluted	(0.60)	(0.16)	(0.79)	(0.49)
Common shares outstanding (000s)				_
Basic	49,469	49,492	49,469	49,492
Fully diluted	49,469	49,492	49,469	49,492
Weighted average shares outstanding (000s)				
Basic	49,469	49,492	49,472	49,492
Fully diluted	49,469	49,492	49,472	49,492

## **OIL AND NATURAL GAS REVENUE**

Average production for the third quarter of 2019 was 7,785 boe/d (16% light oil), 7% lower than the 8,338 boe/d (15% light oil) average production for the third quarter of the prior year as the Company did not drill additional wells or bring on new production in the second or third quarter as development activity was postponed to prioritize debt repayment. In addition, the Company continues to shift its focus to increasing its light oil weighting through development of its Cardium light oil inventory which results in higher value production, but lower total production on a per boe basis. Total oil and natural gas revenue for the third quarter of 2019 was \$12.5 million compared to \$20.0 million in the third quarter of 2018. The 38% decrease is due to significantly lower commodity prices in addition to the 7% decrease in production. The AECO 5A monthly index was 23% lower, Canadian light oil mixed sweet blend was 13% lower and NGL market prices were 20% to 50% (depending on the product) lower than the prior year.

Average production for the nine months ended September 30, 2019 was 8,310 boe/d (19% light oil), compared to 9,384 boe/d (15% light oil) for the prior year. Total oil and natural gas revenue decreased from \$64.7 million in the first nine months of 2018 to \$50.4 million in the nine months ended September 30, 2019 due to 11% lower production and lower commodity pricing. Canadian light oil mixed sweet blend was 8% lower and NGL market prices were 30% to 40% (depending on the product) lower than the prior year.

#### Natural gas

The average benchmark natural gas price in Canada (AECO 5A monthly index) was 24% lower and 3% higher than the prior year for the three and nine months ended September 30, 2019, respectively (average price of \$0.91/mcf in the third quarter of 2019 compared to \$1.19/mcf in the third quarter of the prior year, and \$1.52/mcf for the first nine months of 2019, compared to \$1.48/mcf for the prior year comparative period).



The Company's average realized natural gas price during the third quarter of 2019 was \$1.12/mcf, compared to \$1.50/mcf in the third quarter of 2018, which represents a 25% decrease. Natural gas revenue for the third quarter of 2019 was \$3.2 million and production of 2,851,788 mcf, which accounted for approximately 66% of third quarter production volume and 26% of oil and natural gas revenue, compared to revenue of \$4.6 million and production of 3,078,426 mcf accounting for approximately 15% of third quarter production volume and 32% of oil and natural gas revenue in the prior year. Natural gas revenue for the third quarter decreased from the prior year due to 7% lower natural gas production and 24% lower natural gas pricing.

Natural gas revenue for the nine months ended September 30, 2019 was \$14.1 million and production was 8,688,660 mcf, which accounted for approximately 64% of production volume and 28% of oil and natural gas revenue, compared to revenue of \$18.0 million and production of 10,737,795 mcf for 70% of production volume and 28% of oil and natural gas revenue in the prior year. The decrease is due to 11% lower natural gas production offset by 3% higher natural gas pricing.

#### Crude oil and condensate

The Canadian mixed sweet blend oil price was 13% and 9% lower than the prior year for the three and nine months ended September 30, 2019, respectively (average price of \$69.21/bbl for the third quarter of 2019 compared to \$79.65/bbl for the prior year and \$69.78/bbl in the nine months ended September 30, 2019 compared to \$76.95/bbl in the prior year).

The average realized price of Petrus' light oil and condensate was \$65.64/bbl for the third quarter of 2019 compared to \$77.24/bbl for the prior year. The decrease of 15% is attributable to the 13% decrease in the market price of Canadian light sweet mixed blend. In addition, the Company's focus on Cardium light oil development has resulted in its light oil density increasing relative to the condensate stream previously produced through its Cardium liquids rich natural gas development.

Oil and condensate revenue for the third quarter of 2019 was \$7.5 million and production of 114,698 bbl accounted for approximately 16% of total production volume and 60% of oil and natural gas revenue, compared to revenue of \$8.8 million and production of 114,291 bbl accounting for approximately 15% of total production volume and 44% of oil and natural gas revenue in the prior year.

Oil and condensate revenue for the nine months ended September 30, 2019 was \$26.8 million and production of 421,070 bbl, which accounted for approximately 19% of total production volume and 54% of oil and natural gas revenue, compared to revenue of \$29.2 million and production of 386,889 bbl, which accounted for approximately 15% of total production volume and 45% of oil and natural gas revenue in the prior year.

#### Natural gas liquids (NGLs)

The Company's NGL production mix consists of ethane, propane, butane and pentane. The pricing received for NGL production is based on annual contracts effective the first of April each year. The contract prices are based on the product mix, the fractionation process required and the demand for fractionation facilities. In the third quarter of 2019, the Company's realized NGL price averaged \$11.49/bbl, compared to \$45.27/bbl in the prior year. The decrease is attributed to lower contract prices for the NGL byproducts. Third quarter market pricing for propane at Conway decreased 51% from the prior year and similarly, butane at Edmonton decreased 21% over the same period.

Petrus' ownership and control of critical processing facilities enables the Company to respond and continually optimize its production revenue streams. To improve operating netback, during the third quarter, Petrus ceased sending certain natural gas for additional third party deepcut processing to extract additional NGLs. This resulted in lower NGL production volume, however, the heating value of natural gas sales increased and processing fees decreased. Petrus continues to monitor NGL market pricing and is able to modify its operations accordingly.

NGL revenue for the third quarter of 2019 was \$1.5 million, and production of 126,224 bbl accounted for approximately 18% of production volume and 12% of oil and natural gas revenue, compared to revenue of \$6.3 million and production of 139,733 bbl accounting for approximately 18% of production volume and 45% of oil and natural gas revenue for the prior year.

NGL revenue for the nine months ended September 30, 2019 was \$9.0 million and production of 399,605 bbl, which accounted for approximately 17% of production volume and 18% of oil and natural gas revenue, compared to revenue of \$17.2 million and production of 385,487 bbl accounting for approximately 15% of production volume and 27% of oil and natural gas revenue in the prior year.

## **ROYALTY EXPENSE**

Royalties are paid to the Government of Alberta and to gross overriding royalty owners. The following table shows the Company's royalty expense for the periods shown:



Royalty Expense (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018
Crown	599	684	2,066	3,193
Percent of production revenue	5%	3%	4%	5%
Gross overriding	583	1,707	2,830	6,009
Total	1,182	2,391	4,896	9,202

Total royalty expense (net of royalty allowances and incentives) decreased from \$2.4 million in the third quarter of 2018 to \$1.2 million in the third quarter of 2019 primarily due to 7% lower production and lower commodity prices. On a nine month basis, total royalty expense (net of royalty allowances and incentives) decreased from \$9.2 million in 2018 to \$4.9 million in 2019. The decrease is due to lower commodity prices and production.

Gross overriding royalties decreased from \$1.7 million in the third quarter of 2018 to \$0.6 million in the third quarter of 2019, due to 7% lower production and lower light oil and NGL prices. Gross overriding royalties decreased from \$6.0 million for the nine months ended September 30, 2018 to \$2.8 million for the nine months ended September 30, 2019, due to the decrease in production and commodity prices.

#### **RISK MANAGEMENT**

The Company utilizes financial derivative contracts to mitigate commodity price risk and provide stability and sustainability to the Company's economic returns, funds flow and capital development plan. Petrus' risk management program is governed by guidelines approved by its Board of Directors.

The impact of the contracts that were outstanding during the reporting periods are actual cash settlements and are recorded as realized hedging gains (losses). The unrealized gain (loss) is recorded to demonstrate the change in fair value of the outstanding contracts during the financial reporting period for financial statement purposes. Petrus does not follow hedge accounting for any of its risk management contracts in place. Petrus considers all of its risk management contracts to be effective economic hedges of its underlying business transactions.

The table below shows the realized and unrealized gain or loss on risk management contracts for the periods shown:

Net Gain (Loss) on Financial Derivatives (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018
Realized hedging gain (loss)	360	(2,061)	73	(2,388)
Unrealized hedging gain (loss)	1,368	(3,997)	(7,605)	(17,860)
Net gain (loss) on derivatives	1,728	(6,058)	(7,532)	(20,248)

The Company recognized a realized hedging gain of \$0.4 million during the third quarter of 2019, compared to a \$2.1 million loss realized in the prior year. The realized gain in the current period is due to lower gas prices (relative to the respective contracts outstanding). The realized gain in the third quarter of 2019 increased the Company's total realized price by \$0.50/boe, compared to the realized loss in the third quarter of the prior year, which decreased the Company's total realized price by \$2.69/boe.

The Company recognized a realized hedging gain of \$0.1 million during the nine months ended September 30, 2019, compared to the \$2.4 million loss realized in the prior year. The realized gain is due to lower gas prices (relative to the respective contracts outstanding).

The unrealized hedging gain of \$1.4 million for the three months ended September 30, 2019 represents the change in the unrealized net risk management position during the quarter. The unrealized hedging loss of \$7.6 million for the nine months ended September 30, 2019 represents the change in the unrealized risk management net asset position during the first nine months of 2019. This change is a result of both the realization of hedging gains in the period, changes related to contracts entered into during the period as well as changes to commodity prices.

The change in the Company's net risk management position between the second and third quarter of 2019 was a result of the difference in quarter ending oil prices, which is used to calculate the risk management asset or liability mark-to-market value. The WTI price decreased by 7%, from \$58.20/bbl (USD) as at June 30, 2019 to \$54.09/bbl (USD) as at September 30, 2019. At June 30, 2019, the unrealized risk management net mark-to-market value was a \$0.5 million asset compared to September 30, 2019 when the unrealized risk management net mark-to-market value was a \$1.9 million asset, which resulted in the \$1.4 million unrealized hedging gain recorded in the third quarter of 2019.

The Company's risk management contracts provide protection from significant changes in crude oil and natural gas commodity prices for 2019, 2020 and 2021. The Company endeavors to hedge approximately half of its forecast production for the following year, and at least 30% of its



forecast production for the subsequent year. The Company's hedging strategy is intended to provide stability and sustainability to the Company's economic returns, funds flow and capital development plan. A summary of Petrus' risk management contracts is included in note 9 of the Company's interim consolidated financial statements as at and for the period ended September 30, 2019. The table below summarizes Petrus' average crude oil and natural gas hedged volumes. The average volume of oil hedged for the remainder of 2019 (1,650 bbl/d) represents 63% of third quarter 2019 average liquids (oil and NGL) production. The 16,500 GJ/day average natural gas hedged for the remainder of 2019 represents 50% of third quarter 2019 average natural gas production.

The following table summarizes the average and minimum and maximum cap and floor prices for the 2019 to 2021 oil and natural gas contracts outstanding as at the date of this MD&A:

			2019					2020			"		2021		
	Q1	Q2	Q3	Q4	Avg.(1)	Q1	Q2	Q3	Q4	Avg. <sup>(1)</sup>	Q1	Q2	Q3	Q4	Avg. <sup>(1)</sup>
Oil hedged (bbl/d)	1,650	1,400	1,400	1,650	1,525	1,450	1,150	950	750	1,075	500	300	300	300	350
Avg. WTI cap price (\$C/bbl)	68.46	67.13	69.26	70.45	68.88	73.23	76.33	76.71	75.12	75.16	72.83	74.02	72.80	72.80	73.07
Avg. WTI floor price (\$C/bbl)	68.17	67.13	69.26	70.45	68.80	73.23	76.33	76.71	75.12	75.16	72.83	74.02	72.80	72.80	73.07
Natural gas hedged (GJ/d)	21,000	16,000	16,000	16,500	17,375	15,500	11,500	11,500	8,500	11,750	7,000	4,000	4,000	1,333	4,083
Avg. AECO 7A cap price (\$C/GJ)	2.47	1.70	1.70	1.75	1.94	1.76	1.51	1.51	1.59	1.61	1.63	1.60	1.60	1.60	1.61
Avg. AECO 7A floor price (\$C/GJ)	2.47	1.70	1.70	1.75	1.94	1.76	1.51	1.51	1.59	1.61	1.63	1.60	1.60	1.60	1.61

<sup>(1)</sup> The volumes and prices reported are the weighted average volumes and prices for the period.

#### **OPERATING EXPENSE**

The following table shows the Company's operating expense for the reporting periods shown:

Operating Expense (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018
Fixed and variable operating expense	2,456	3,594	7,860	10,123
Processing, gathering and compression charges	980	464	2,340	2,478
Total gross operating expense	3,436	4,058	10,200	12,601
Processing income recoveries	(255)	(258)	(734)	(800)
Total net operating expense	3,181	3,800	9,466	11,801
Operating expense, net (\$/boe)	4.44	4.95	4.17	4.61

Operating expense (net of processing income and overhead recoveries) totaled \$3.2 million for the third quarter of 2019, a 16% decrease from the \$3.8 million recorded in the prior year. On a per boe basis, operating expense for the third quarter was 10% lower at \$4.44/boe in 2019 compared to \$4.95/boe in 2018. The decreases are attributable to improved operating efficiencies (on a total and per boe basis) as well as a 7% decrease in production.

For the nine months ended September 30, 2019, operating expense (presented net of processing income and overhead recoveries) totaled \$9.5 million, a 20% decrease from the \$11.8 million in the prior year. The decrease is attributable to Petrus' improved operating cost structure and decreased activity related to well workover projects. On a per boe basis, operating expense for the nine months ended September 30, 2019 was \$4.17/boe, 10% lower than the \$4.61/boe in the prior year. The decrease is attributed to less workover activity, offset by an 11% decrease in production.

## TRANSPORTATION EXPENSE

The following table shows transportation expense paid in the reporting periods:

Transportation Expense (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018
Transportation expense	893	749	2,823	2,934
Transportation expense (\$/boe)	1.25	0.98	1.24	1.15

Petrus pays commodity and demand charges for transporting its gas on pipeline systems. The Company also incurs trucking costs on the portion of its oil and natural gas liquids production that is not pipeline connected. Transportation expense totaled \$0.9 million or \$1.25/boe in the third quarter of 2019 (\$0.7 million or \$0.98/boe in the prior year). The increase in transportation expense is attributed to increased tolls on midstream pipelines, increased NGL volume transported via truck and offset by 7% lower production. On a nine month basis, transportation



expense totaled \$2.8 million, or \$1.24/boe, compared to \$2.9 million or \$1.15/boe in the prior year. The increase in transportation expense per boe is attributed to increased trucking costs.

#### **GENERAL AND ADMINISTRATIVE EXPENSE**

The following table illustrates the Company's general and administrative ("G&A") expense which is shown net of capitalized costs directly related to exploration and development activities:

General and Administrative Expense (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018
Personnel, consultants and directors	706	903	2,643	3,362
Administrative expenses	268	792	933	1,935
Regulatory and professional expenses	264	128	671	684
Gross general and administrative expense	1,238	1,823	4,247	5,981
Capitalized general and administrative expense	(336)	(345)	(1,067)	(1,231)
Overhead recoveries	(126)	(161)	(995)	(631)
General and administrative expense	776	1,317	2,185	4,119
General and administrative expense (\$/boe)	1.08	1.72	0.96	1.61

G&A expense (net of capitalized G&A expense and overhead recoveries) for the third quarter of 2019 totaled \$0.8 million or \$1.08/boe, compared to \$1.3 million or \$1.72/boe in the third quarter of 2018. Gross G&A expense (before capitalized G&A expense and overhead recoveries) was 32% lower than the prior year (\$1.2 million in the third quarter of 2019 compared to \$1.4 million in the third quarter of 2018).

For the nine months ended September 30, 2019, G&A expense totaled \$2.2 million or \$0.96/boe compared to \$4.1 million or \$1.61/boe for the prior year.

The decreases in G&A, for the three and nine month periods, are due to lower office rent which is now accounted for as finance and depreciation expense under IFRS 16 (refer to note 7 in the Company's September 30, 2019 interim consolidated financial statements) as well as lower office expenses and staffing costs due to fewer personnel.

## SHARE-BASED COMPENSATION EXPENSE

The following table illustrates the Company's share-based compensation expense which is shown net of capitalized costs directly related to exploration and development activities:

Share-Based Compensation Expense (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018	
Gross share-based compensation expense	113	174	404	529	
Capitalized share-based compensation expense	(45)	(70)	(162)	(212)	
Share-based compensation expense	68	104	242	317	

Share-based compensation expense (net of capitalized portion) was \$0.1 million for the third quarter of 2019, which is consistent with the \$0.1 million recognized in the third quarter of the prior year.

For the nine months ended September 30, 2019, share-based compensation expense (net of capitalized portion) was \$0.2 million, which is consistent with the prior year.

#### **FINANCE EXPENSE**

The following table illustrates the Company's finance expense which includes cash and non-cash expenses:

Finance Expense (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018
Interest expense	2,230	1,941	6,302	5,903
Deferred financing costs	117	196	374	463
Accretion on decommissioning obligations	189	217	601	663
Total finance expense	2,536	2,354	7,277	7,029



The Company incurred total finance expense of \$2.5 million in the third quarter of 2019, comprised of \$0.2 million of non-cash accretion of its decommissioning obligations, \$2.2 million of cash interest expense and \$0.1 million of deferred financing fee amortization, both of which are related to the RCF and Term Loan. In the third quarter of 2018, the Company incurred total finance expense of \$2.4 million, comprised of \$0.2 million in non-cash accretion of its decommissioning obligation, \$6.3 million cash interest expense and \$0.2 million of deferred financing fee amortization. The increase in total finance expense from the prior year is due to higher interest costs paid.

The Company incurred total finance expense of \$7.3 million for the nine months ended September 30, 2019, which is consistent with the \$7.0 million for the prior year. The increase is due to higher interest costs paid.

The Company's decommissioning obligations at September 30, 2019 were \$46.6 million, which increased \$6.4 million from \$40.2 million at December 31, 2018. The primary reason for the increase in the discounted obligation from December 31, 2018 is the decrease in the risk free rate. Refer to note 8 of the Company's interim consolidated financial statements as at and for the period ended September 30, 2019 for further information.

#### **DEPLETION AND DEPRECIATION**

The following table compares depletion and depreciation expense recorded in the reporting periods shown:

Depletion and Depreciation Expense (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018
Depletion and depreciation expense	8,895	9,631	27,829	31,744
Depletion and depreciation expense (\$/boe)	12.42	12.56	12.27	12.39

Depletion and depreciation expense is calculated on a unit-of-production (boe) basis. This fluctuates period to period primarily as a result of changes in the underlying proved plus probable reserve base and in the amount of costs subject to depletion and depreciation, including future development cost. Such costs are segregated and depleted on an area by area basis relative to the respective underlying proved plus probable reserve base.

Petrus recorded depletion and depreciation expense in the third quarter of 2019 of \$8.9 million or \$12.42/boe, compared to the third quarter of 2018, when \$9.6 million or \$12.56/boe was recorded. For the nine months ended September 30, 2019, the Company recorded \$27.8 million or \$12.27/boe, compared to \$31.7 million or \$12.39/boe for the prior year. The decreases are due to lower production volume.

## IMPAIRMENT

The following table illustrates impairment losses recorded in the reporting periods:

Impairment (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018
Impairment	24,655		24,655	_
Total	24,655		24,655	_

Petrus has certain CGUs that are not core to the Company. As such, a process has been in place to potentially divest of the Company's Foothills and Central Alberta CGUs. Based on interest expressed in the Foothills and Central Alberta assets, and information obtained through the divestiture process to date, the Company determined there were indicators of impairment. Petrus recognized an impairment loss of \$24.7 million for the three and nine months ended September 30, 2019, compared to the prior year comparative periods where no impairment loss was recorded.

## **SHARE CAPITAL**

The Company's authorized share capital consists of an unlimited number of common shares ("Common Shares") and an unlimited number of preferred shares ("Preferred Shares"). The Company has not issued any Preferred Shares. The following table details the number of issued and outstanding securities for the periods shown:



Share Capital (000s)	Three months ended September 30, 2019			Nine months ended September 30, 2018
Weighted average Common Shares outstanding				_
Basic	49,469	49,492	49,472	49,492
Fully diluted	49,469	49,492	49,472	49,492
Common Shares outstanding				
Basic	49,469	49,492	49,469	49,492
Fully diluted	49,469	49,492	49,469	49,492
Stock options outstanding	2,343	3,071	2,343	3,071

At September 30, 2019, the Company had 49,469,358 Common Shares and 2,343,085 stock options outstanding.

The Company issued 690,000 stock options during the nine months ended September 30, 2019:

- (a) 390,000 stock options were issued on March 22, 2019 at an exercise price of \$0.45.
- (b) 300,000 stock options were issued on June 10, 2019 at an exercise price of \$0.32.

The Company has a deferred share unit plan in place whereby it may issue deferred share units to directors of the Company. At September 30, 2019, 739,046 (December 31, 2018 – 382,796) deferred share units ("DSUs") were issued and outstanding. Each DSU entitles the participants to receive, at the Company's discretion, either shares of the Company or cash equivalent to the number of DSUs multiplied by the current trading price of the equivalent number of Common Shares of the Company. All DSUs vest and become payable upon retirement of the director.

## LIQUIDITY AND CAPITAL RESOURCES

Petrus has two debt instruments outstanding. The first is a reserve-based, senior secured revolving credit facility with a syndicate of lenders, which is the RCF. The second is the Term Loan.

#### (a) Revolving Credit Facility

At September 30, 2019, the RCF was comprised of a \$20 million operating facility and an \$80 million syndicated term-out facility. Lender consent is required for borrowings exceeding \$95 million and the RCF is due on May 31, 2020. The Company has provided collateral by way of a debenture over all of the present and after acquired property of the Company. Subsequent to September 30, 2019 Petrus completed its semi-annual credit facility review where the \$100 million facility was reconfirmed. Lender consent is still required for borrowings above \$95 million. The RCF's maturity date is May 31, 2020 which was set prior to the Term Loan maturity of October 8, 2020 due to the inter-creditor relationship between the RCF and the Term Loan. The Company requires an extension or refinancing of its Term Loan before the syndicate of lenders will contemplate an extension to the RCF.

At September 30, 2019, the Company had a \$0.7 million letter of credit outstanding against the RCF (December 31, 2018 – \$0.7 million) and had drawn \$89.9 million against the RCF (December 31, 2018 – \$97.0 million).

The amount of the RCF is subject to a borrowing base review performed on a semi-annual basis by the lenders, based primarily on reserves and commodity prices estimated by the lenders as well as other factors. In addition, asset dispositions require unanimous lender consent. A decrease in the borrowing base could result in a reduction to the available credit under the RCF. The next scheduled borrowing base redetermination date for the RCF is on or before May 31, 2020. In the event that the lenders reduce the borrowing base below the amount drawn at the time of redetermination, the Company has 60 days to eliminate any shortfall by repaying amounts in excess of the new re-determined borrowing base.

#### (b) Term Loan

At September 30, 2019, the Company had a \$35 million (December 31, 2018 – \$35 million) Term Loan outstanding (excluding \$0.4 million of deferred finance fees), which is due October 8, 2020. The Term Loan bears interest which is due and payable monthly and accrues at a per annum rate of the (three-month) Canadian Dealer Offered Rate plus 700 basis points. The Company has provided collateral by way of a debenture over all of the present and after acquired property of the Company.

#### **Financial Covenants**

The RCF and the Term Loan carry financial covenants that are described in note 8 of the Company's December 31, 2018 audited annual consolidated financial statements. The Company was in compliance with all financial covenants at September 30, 2019.



### Liquidity Risk

Liquidity risk relates to the risk the Company will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by cash as they become due. The Company's approach to managing liquidity risk is to ensure, as much as possible, that it will have sufficient liquidity to meet its short-term and long-term financial obligations when due, under both normal and unusual conditions without incurring unacceptable losses or risking harm to the Company's reputation. The financial liabilities on its balance sheet consist of bank indebtedness, accounts payable, long term debt (including current portion thereof) and risk management liabilities.

At September 30, 2019, the Company had a working capital deficiency (excluding non-cash risk management assets and liabilities) of \$94.0 million which has increased by \$86.2 million from \$7.8 million on December 31, 2018 primarily due to the reclassification of the Company's borrowings under its RCF. The RCF's maturity date is May 31, 2020 due to the inter-creditor relationship between the RCF and the Company's Term Loan which is due October 8, 2020. The Company requires an extension or refinancing of its Term Loan before the syndicate of lenders will contemplate an extension. The borrowings under the RCF are classified as a current liability in the September 30, 2019 interim consolidated financial statements which has no impact on the debt covenants and we remain in compliance with each of our covenants. Management is actively engaged with the RCF syndicate of lenders and the Term Loan lender and we believe that the RCF and Term Loan will each be extended prior to May 31, 2020. The Company continues its efforts to divest certain non-core assets to improve the balance sheet.

The currently challenged economic environment could result in adverse changes in cash flows, net debt balances, reduction in the borrowing base of the Company's credit facility or breach of the financial covenants noted within its credit agreements. However, the Company remains in compliance with all financial covenants pertaining to its debt, and based on current available information relating to future production volumes, forward commodity pricing, future costs including capital, operating and general and administrative, forward exchange rates, interest rates and taxes, all of which are subject to measurement uncertainty, management expects to comply with all financial covenants during the subsequent 12 month period.

The following are the contractual maturities of financial liabilities as at September 30, 2019:

\$000s	Total	< 1 year	1-5 years
Accounts payable and accrued liabilities	13,792	13,792	
Risk management liability	338	204	134
Bank indebtedness and long term debt <sup>(1)</sup>	124,850	89,850	35,000
Total	138,980	103,846	35,134

<sup>(1)</sup> Excludes deferred finance fees.

The commitments for which the Company is responsible are as follows:

\$000s	Total	< 1 year	1-5 years	> 5 years
Firm service transportation	18,147	1,740	12,011	4,396

## Risk Management

Petrus is engaged in the acquisition, development, exploration and exploitation of oil and natural gas in western Canada. The Company is exposed to a number of risks, both financial and operational, through the pursuit of its strategic objectives. Actively managing these risks improves the ability to effectively execute Petrus' business strategy. Financial risks associated with the oil and natural gas industry include fluctuations in commodity prices, interest rates, currency exchange rates and the cost of goods and services. Financial risks also include third party credit risk and liquidity risk. Operational risks include reservoir performance uncertainties, competition, regulatory, environment and safety concerns.

For a more in-depth discussion of risk management, see notes 9 and 14 of the Company's September 30, 2019 interim consolidated financial statements.



## **CAPITAL EXPENDITURES**

Capital expenditures (excluding acquisitions and dispositions) totaled \$2.7 million in the third quarter of 2019, compared to \$3.6 million in the prior year. The Company participated in the drilling activities for 4 (1.2 net) Cardium light oil wells in Ferrier during the third quarter however the completion and tie-in activities will not be recorded until the fourth quarter. In the prior year the Company drilled and completed a total of 2 (1.0 net) wells and those wells were finished and brought on production during the quarter.

Capital expenditures (excluding acquisitions and dispositions) totaled \$13.8 million in the nine months ended September 30, 2019, compared to \$11.5 million in the prior year. The Company did not bring on new production in the second or third quarter as development activity was postponed to prioritize debt repayment. The decrease from the prior year is attributed to 7 (3.1 net) wells drilled in the nine months ended September 30, 2019, compared to 4 (1.6 net) wells in the prior year.

The following table shows capital expenditures for the reporting periods indicated. All capital is presented before decommissioning obligations.

Capital Expenditures (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018
Drill and complete	2,305	2,741	9,736	6,082
Oil and gas equipment	40	368	2,855	2,550
Land and lease	_	106	19	1,612
Capitalized general and administrative expense	389	422	1,146	1,252
Total capital expenditures	2,734	3,637	13,756	11,496
Gross (net) wells spud	4 (1.2)	2 (1.0)	7 (3.1)	4 (1.6)

During the three and nine months ended September 30, 2019, Petrus divested of non-core assets for approximately \$0.7 million. Petrus divested non-core assets for approximately \$0.4 million during the nine months ended September 30, 2018.

The following table summarizes the dispositions for the reporting periods indicated:

Dispositions (\$000s)	Three months ended September 30, 2019	Three months ended September 30, 2018	Nine months ended September 30, 2019	Nine months ended September 30, 2018	
Dispositions	651	<b>651</b> 50		448	
Total dispositions	651	651 50		1 448	



## **SUMMARY OF QUARTERLY RESULTS**

(\$000s unless otherwise noted)	Sept. 30, 2019	Jun. 30, 2019	Mar. 31, 2019	Dec. 31, 2018	Sept. 30, 2018	Jun. 30, 2018	Mar. 31, 2018	Dec. 31, 2017
Average Production								
Natural gas (mcf/d)	30,998	32,350	32,145	30,480	33,461	39,126	45,543	46,625
Oil (bbl/d)	1,247	1,679	1,704	1,358	1,243	1,484	1,530	1,854
NGLs (bbl/d)	1,372	1,576	1,444	1,496	1,519	1,241	1,475	1,086
Total (boe/d)	7,785	8,647	8,505	7,934	8,338	9,246	10,596	10,711
Total (boe)	716,220	786,819	765,488	730,819	767,095	841,316	953,598	985,388
Financial Results								
Oil and natural gas revenue	12,517	17,652	20,231	16,064	20,030	19,321	25,301	23,243
Royalty expense	(1,182)	(1,355)	(2,359)	(2,436)	(2,391)	(2,137)	(4,674)	(3,000)
Net oil and natural gas revenue	11,335	16,297	17,872	13,628	17,639	17,184	20,627	20,243
Transportation expense	(893)	(959)	(971)	(855)	(749)	(988)	(1,197)	(1,233)
Operating expense	(3,181)	(3,405)	(2,880)	(3,851)	(3,800)	(3,841)	(4,160)	(4,744)
Operating netback	7,261	11,933	14,021	8,922	13,090	12,355	15,270	14,266
Realized gain (loss) on derivatives	360	(800)	513	(573)	(2,061)	(625)	298	1,210
Other income	21	78	_	268	69	103	_	_
General and administrative expense	(776)	(530)	(879)	(1,065)	(1,317)	(1,372)	(1,430)	(266)
Cash finance expense	(2,230)	(2,126)	(1,945)	(2,370)	(1,941)	(2,097)	(1,865)	(1,515)
Decommissioning expenditures	(209)	(189)	(137)	(152)	(155)	_	(168)	(611)
Corporate netback and funds flow	4,427	8,366	11,573	5,030	7,685	8,364	12,105	13,084
Oil and natural gas revenue	12,517	17,652	20,231	16,064	20,030	19,321	25,301	23,243
Per share - basic	0.25	0.36	0.41	0.32	0.40	0.39	0.51	0.47
Per share - fully diluted	0.25	0.36	0.41	0.32	0.40	0.39	0.51	0.47
Net income (loss)	(29,569)	2,863	(12,138)	21,063	(8,048)	(10,615)	(5,684)	(67,095)
Per share - basic	(0.60)	0.06	(0.25)	0.43	(0.16)	(0.21)	(0.11)	(1.36)
Per share - fully diluted	(0.60)	0.06	(0.25)	0.43	(0.16)	(0.21)	(0.11)	(1.36)
Common shares outstanding (000s)								
Basic	49,469	49,469	49,469	49,492	49,492	49,492	49,492	49,492
Fully diluted	49,469	49,469	49,469	49,492	49,492	49,492	49,492	49,492
Weighted average shares outstanding (000s)								
Basic	49,469	49,469	49,483	49,492	49,492	49,492	49,492	49,456
Fully diluted	49,469	49,469	49,483	49,492	49,492	49,492	49,492	49,456
Total assets	296,367	328,912	336,974	341,820	322,335	330,359	343,161	353,445
Net debt	(128,553)	(130,619)	(136,382)	(139,214)	(131,603)	(135,111)	(142,238)	(148,066)

The oil and natural gas exploration and production industry is cyclical in nature. Petrus' financial position, results of operations and corporate netback are affected by commodity prices, exchange rates, Canadian price differentials and production levels. Petrus' average quarterly production decreased from 10,711 boe/d in the fourth quarter of 2017 to 7,785 boe/d in the third quarter of 2019. The 38% production decrease is attributable to Petrus' shift in focus to liquids production growth in order to maximize value in light of the current natural gas commodity price environment as well as certain development activity postponed to prioritize debt repayment. In addition the decrease is due to certain production volume in the Foothills area being shut-in due to uneconomic natural gas pricing.

Commodity price improvements enable higher reinvestment in exploration, development and acquisition activities as they increase the cash flows from operating activities. Commodity price reductions reduce revenues received and can challenge the economics of the Company's development program as the quantity of reserves may not be economically recoverable. Petrus' investment in its assets, and its ability to replace and grow reserve volumes, will be dependent on its ability to obtain debt and equity financing as well as the funds it receives from operations.



#### CRITICAL ACCOUNTING ESTIMATES

The timely preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities and income and expenses. Accordingly, actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Significant estimates and judgments made by management in the preparation of the financial statements are outlined below. The Company's critical accounting estimates can be read in note 2 to the Company's consolidated financial statements as at and for the year ended December 31, 2018.

#### OTHER FINANCIAL INFORMATION

#### Significant accounting policies

The Company's significant accounting policies can be read in note 3 of the Company's audited consolidated financial statements as at and for the year ended December 31, 2018.

## New standards and interpretations

The Company's discussion on new standards and interpretations can be read in note 2 of the Company's interim financial statements as at and for the period ended September 30, 2019.

## Internal Control over Financial Reporting

The Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") have designed, or caused to be designed under their supervision, disclosure controls and procedures to provide reasonable assurance that: (i) material information relating to the Company is made known to the Company's CEO and CFO by others, particularly during the period in which the annual and interim filings are being prepared; and (ii) information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time period specified in securities legislation.

The Company's CEO and CFO have designed, or caused to be designed under their supervision, internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The Company is required to disclose herein any change in the Company's internal controls over financial reporting that occurred during the period beginning on July 1, 2019 and ending on September 30, 2019 that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting. No changes in the Company's internal controls over financial reporting were identified during such period that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

It should be noted that a control system, including the Company's disclosure and internal controls and procedures, no matter how well conceived, can provide only reasonable, but not absolute assurance that the objectives of the control system will be met and it should not be expected that the disclosure and internal controls and procedures will prevent all errors or fraud.

## **NON-GAAP FINANCIAL MEASURES**

This MD&A makes reference to the terms "operating netback", "corporate netback" and "net debt". These indicators are not recognized measures under GAAP (IFRS) and do not have a standardized meaning prescribed by GAAP (IFRS). Accordingly, the Company's use of these terms may not be comparable to similarly defined measures presented by other companies. Management uses these terms for the reasons set forth below.

## **Operating Netback**

Operating netback is a common non-GAAP financial measure used in the oil and natural gas industry which is a useful supplemental measure to evaluate the specific operating performance by product at the oil and natural gas lease level. The most directly comparable GAAP measure to operating netback is funds flow. Operating netback is calculated as oil and natural gas revenue less royalties, operating and transportation expenses. It is presented on an absolute value and per unit basis.

## **Funds Flow and Corporate Netback**

Corporate netback is a common non-GAAP financial measure used in the oil and natural gas industry which evaluates the Company's profitability at the corporate level. Corporate netback is equal to funds flow which is a directly comparable GAAP measure. Petrus analyzes these measures on an absolute value and per unit basis. Management believes that funds flow and corporate netback provide information to assist a reader in understanding the Company's profitability relative to current commodity prices. It is calculated, in the following table, as the operating netback less general and administrative expense, finance expense, decommissioning expenditures, plus other income and the net realized gain (loss) on financial derivatives.



	Three months ended Sept. 30, 2019		Three months ended Sept. 30, 2018		Nine months ended Sept. 30, 2019		Nine months ended Sept. 30, 2018	
	\$000s	\$/boe	\$000s	\$/boe	\$000s	\$/boe	\$000s	\$/boe
Oil and natural gas revenue	12,517	17.47	20,030	26.11	50,400	22.22	64,652	25.23
Royalty expense	(1,182)	(1.65)	(2,391)	(3.12)	(4,896)	(2.16)	(9,202)	(3.59)
Net oil and natural gas revenue	11,335	15.82	17,639	22.99	45,504	20.06	55,450	21.64
Transportation expense	(893)	(1.25)	(749)	(0.98)	(2,823)	(1.24)	(2,934)	(1.15)
Operating expense	(3,181)	(4.44)	(3,800)	(4.95)	(9,466)	(4.17)	(11,801)	(4.61)
Operating netback	7,261	10.13	13,090	17.06	33,215	14.65	40,715	15.88
Realized gain (loss) on financial derivatives	360	0.50	(2,061)	(2.69)	73	0.03	(2,388)	(0.93)
Other income	21	0.03	69	0.08	99	0.04	172	0.10
General & administrative expense	(776)	(1.08)	(1,317)	(1.72)	(2,185)	(0.96)	(4,119)	(1.61)
Interest expense	(2,230)	(3.11)	(1,941)	(2.53)	(6,302)	(2.78)	(5,903)	(2.30)
Decommissioning expenditures	(209)	(0.29)	(155)	(0.20)	(535)	(0.24)	(323)	(0.13)
Funds flow and corporate netback	4,427	6.18	7,685	10.00	24,365	10.74	28,154	11.01

#### Net Debt

Net debt is a non-GAAP financial measure and is calculated as current assets (excluding unrealized financial derivative assets) less current liabilities (excluding unrealized financial derivative liabilities, right-of-use lease obligations, and deferred share unit liabilities) and long term debt. Petrus uses net debt as a key indicator of its leverage and strength of its balance sheet. There is no GAAP measure that is reasonably comparable to net debt.

(\$000s)	As at September 30, 2019	As at December 31, 2018
Adjusted current assets <sup>(1)</sup>	9,759	14,035
Less: adjusted current liabilities <sup>(1)</sup>	(103,642)	(21,827)
Less: long term debt	(34,670)	(131,422)
Net debt	(128,553)	(139,214)

<sup>(1)</sup> Adjusted for unrealized risk management assets, liabilities, right-of-use lease obligations, and unrealized deferred share units liability.

## **OIL AND GAS DISCLOSURES**

Our oil and gas reserves statement for the year ended December 31, 2018, which includes disclosure of our oil and natural gas reserves and other oil and natural gas information in accordance with NI 51-101, is contained in the AIF. The recovery and reserve estimates contained herein are estimates only and there is no guarantee that the estimated reserves will be recovered.

Management uses oil and gas metrics for its own performance measurements and to provide shareholders with measures to compare Petrus' operations over time. Readers are cautioned that the information provided by these metrics, or that can be derived from the metrics presented in this MD&A, should not be relied upon for investment.

## **ADVISORIES**

## **Basis of Presentation**

Financial data presented above has largely been derived from the Company's financial statements, prepared in accordance with GAAP which require publicly accountable enterprises to prepare their financial statements using IFRS. Accounting policies adopted by the Company are set out in the notes to the audited financial statements as at and for the twelve months ended December 31, 2018. The reporting and the measurement currency is the Canadian dollar. All financial information is expressed in Canadian dollars, unless otherwise stated.

#### Forward-Looking Statements

Certain information regarding Petrus set forth in this MD&A contains forward-looking statements within the meaning of applicable securities law, that involve substantial known and unknown risks and uncertainties. The use of any of the words "anticipate", "continue", "estimate", "expect", "may", "will", "project", "should", "believe" and similar expressions are intended to identify forward-looking statements. Such statements represent Petrus' internal projections, estimates or beliefs concerning, among other things, an outlook on the estimated amounts and timing of capital investment, anticipated future debt, production, revenues or other expectations, beliefs, plans, objectives, assumptions, intentions or statements about future events or performance. These statements are only predictions and actual events or results may differ materially. Although Petrus believes that the expectations reflected in the forward-looking statements are reasonable, it cannot guarantee



future results, levels of activity, performance or achievement since such expectations are inherently subject to significant business, economic, competitive, political and social uncertainties and contingencies. Many factors could cause Petrus' actual results to differ materially from those expressed or implied in any forward-looking statements made by, or on behalf of, Petrus.

In particular, forward-looking statements included in this MD&A include, but are not limited to, statements with respect to: the anticipated impacts of TSP; continued expansion of the NGTL system and low Alberta natural gas storage levels; Petrus' ability to modify its operations; Petrus' business plan and expected debt repayment in the fourth quarter of 2019 and the anticipated results thereof; Petrus' expected drilling and operations activities in the fourth quarter of 2019; the results of Petrus' 2019 capital plan and the targets thereof; Petrus' 2020 capital plan and the expected results thereof; expectations regarding the adequacy of Petrus' liquidity and the funding of its financial liabilities; Petrus' ability to extend the RCF and Term Loan and the timing thereof; the impact of the current economic environment on Petrus; the performance characteristics of the Company's crude oil, NGL and natural gas properties; future prospects; the focus of and timing of capital expenditures; access to debt and equity markets; Petrus' future operating and financial results; capital investment programs; supply and demand for crude oil, NGL and natural gas; future royalty rates; drilling, development and completion plans and the results therefrom; and treatment under governmental regulatory regimes and tax laws. In addition, statements relating to "reserves" are deemed to be forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions, that the reserves described can be profitably produced in the future.

These forward-looking statements are subject to numerous risks and uncertainties, most of which are beyond the Company's control, including the impact of general economic conditions; volatility in market prices for crude oil, NGL and natural gas; industry conditions; currency fluctuation; imprecision of reserve estimates; liabilities inherent in crude oil and natural gas operations; environmental risks; incorrect assessments of the value of acquisitions and exploration and development programs; competition; the lack of availability of qualified personnel or management; changes in income tax laws or changes in tax laws and incentive programs relating to the oil and gas industry; hazards such as fire, explosion, blowouts, cratering, and spills, each of which could result in substantial damage to wells, production facilities, other property and the environment or in personal injury; stock market volatility; ability to access sufficient capital from internal and external sources; completion of the financing on the timing planned and the receipt of applicable approvals; and the other risks. With respect to forward-looking statements contained in this MD&A, Petrus has made assumptions regarding: future commodity prices and royalty regimes; availability of skilled labour; timing and amount of capital expenditures; future exchange rates; the impact of increasing competition; conditions in general economic and financial markets; availability of drilling and related equipment and services; effects of regulation by governmental agencies; and future operating costs. Management has included the above summary of assumptions and risks related to forward-looking information provided in this MD&A in order to provide shareholders with a more complete perspective on Petrus' future operations and such information may not be appropriate for other purposes. Petrus' actual results, performance or achievement could differ materially from those expressed in, or implied by, these forward-looking statements and, accordingly, no assurance can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what benefits that the Company will derive therefrom. Readers are cautioned that the foregoing lists of factors are not exhaustive.

This MD&A contains future-oriented financial information and financial outlook information (collectively, "FOFI") about Petrus' prospective results of operations including, without limitation, its ability to repay debt, which are subject to the same assumptions, risk factors, limitations, and qualifications as set forth above. Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise and, as such, undue reliance should not be placed on FOFI. Petrus' actual results, performance or achievement could differ materially from those expressed in, or implied by, these FOFI, or if any of them do so, what benefits Petrus will derive therefrom. Petrus has included the FOFI in order to provide readers with a more complete perspective on Petrus' future operations and such information may not be appropriate for other purposes.

These forward-looking statements and FOFI are made as of the date of this MD&A and the Company disclaims any intent or obligation to update any forward-looking statements and FOFI, whether as a result of new information, future events or results or otherwise, other than as required by applicable securities laws.

#### **BOE Presentation**

The oil and natural gas industry commonly expresses production volumes and reserves on a barrel of oil equivalent ("boe") basis whereby natural gas volumes are converted at the ratio of six thousand cubic feet to one barrel of oil. The intention is to sum oil and natural gas measurement units into one basis for improved measurement of results and comparisons with other industry participants. Petrus uses the 6:1 boe measure which is the approximate energy equivalence of the two commodities at the burner tip. Boe's do not represent an economic value equivalence at the wellhead and therefore may be a misleading measure if used in isolation.



## **Abbreviations**

\$000's thousand dollars \$/bbl dollars per barrel

\$/boe dollars per barrel of oil equivalent

\$/GJ dollars per gigajoule

\$/mcf dollars per thousand cubic feet

bbl barrel

bbl/dbarrels per dayboebarrel of oil equivalentmboebarrel of oil equivalent

mmboe thousand barrel of oil equivalent boe/d million barrel of oil equivalent per day

GJ gigajoule

GJ/d gigajoules per day mcf thousand cubic feet

mcf/d thousand cubic feet per day mmcf/d million cubic feet per day NGLs natural gas liquids WTI West Texas Intermediate



# CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Presented in 000's of Canadian dollars)

As at	September 30, 2019	December 31, 2018	
ASSETS			
Current			
Cash	570	63	
Deposits and prepaid expenses	1,512	1,297	
Accounts receivable (note 14)	7,677	12,675	
Risk management asset (note 9)	1,215	6,786	
Total current assets	10,974	20,821	
Non-current			
Risk management asset (note 9)	1,050	2,749	
Exploration and evaluation assets (notes 3 and 4)	35,885	42,410	
Property, plant and equipment (notes 3 and 5)	248,458	275,840	
Total assets	296,367	341,820	
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities			
Bank indebtedness	_	380	
Current portion of long term debt (note 6)	89,850	_	
Accounts payable and accrued liabilities (note 14)	13,792	21,447	
Risk management liability (note 9)	204	_	
Lease obligations (note 7)	161	_	
Total current liabilities	104,007	21,827	
Non-current liabilities			
Long term debt (note 6)	34,670	131,422	
Other accrued liabilities (note 10)	144	199	
Lease obligations (note 7)	1,058	_	
Decommissioning obligation (note 8)	46,644	40,224	
Risk management liability (note 9)	134	_	
Total liabilities	186,657	193,672	
Shareholders' equity			
Share capital (note 10)	430,119	430,119	
Contributed surplus	8,790	8,384	
Deficit	(329,199)	(290,355	
Total shareholders' equity	109,710	148,148	
Total liabilities and chareholders' oguits:	206.267	241 020	
Total liabilities and shareholders' equity	296,367	341,820	

Commitments (note 18)

Certain comparative figures have been reclassified to conform to the current year presentation (note 10) See accompanying notes to the interim consolidated financial statements

Approved by the Board of Directors,

(signed) "Don T. Gray"

(signed) "Donald Cormack"

**Don T. Gray** Chairman **Donald Cormack** Director



#### CONSOLIDATED STATEMENTS OF NET LOSS AND COMPREHENSIVE LOSS (UNAUDITED) (Presented in 000's of Canadian dollars, except per share amounts) Three months Three months Nine months Nine months ended ended ended ended Sept. 30, 2019 Sept. 30, 2018 Sept. 30, 2019 Sept. 30, 2018 REVENUE Oil and natural gas revenue (note 19) 12,517 20,030 50,400 64,652 Royalty expense (1,182)(2,391)(4,896)(9,202)Net oil and natural gas revenue 11,335 17,639 45,504 55,450 99 Other income 21 69 172 (6,058)(20,248)Net gain (loss) on financial derivatives (note 9) 1,728 (7,532)13,084 11,650 38,071 35,374 **EXPENSES** 3,181 3,800 11,801 Operating (note 12) 9,466 Transportation 893 749 2,823 2,934 General and administrative (note 13) 776 1,317 2,185 4,119 Share-based compensation (note 10) 68 104 242 317 7,029 Finance (note 16) 2,536 2,354 7,277 1,804 Exploration and evaluation (note 4) 1,180 1,378 1,957 Depletion and depreciation (note 5) 8,895 27,829 31,744 9,631 Loss (gain) on sale of assets (note 3) 469 365 481 (27) 24,655 Impairment (notes 4 and 5) 24,655 19,698 59,721 **Total expenses** 42,653 76,915 **NET LOSS AND COMPREHENSIVE LOSS** (29,569)(8,048)(38,844)(24,347)Net loss per common share

(0.60)

(0.16)

(0.79)

(0.49)

See accompanying notes to the interim consolidated financial statements

Basic and diluted (note 11)



# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)

(Presented in 000's of Canadian dollars)

	Share Capital	Contributed Surplus	Deficit	Total
Balance, December 31, 2017	430,119	7,680	(287,071)	150,728
Net loss	<del>-</del>	_	(24,347)	(24,347)
Share-based compensation (note 10)	<del>-</del>	529	_	529
Balance, September 30, 2018	430,119	8,209	(311,418)	126,910
Balance, December 31, 2018	430,119	8,384	(290,355)	148,148
Net loss	_	_	(38,844)	(38,844)
Share-based compensation (note 10)	<del>-</del>	406	_	406
Balance, September 30, 2019	430,119	8,790	(329,199)	109,710

See accompanying notes to the interim consolidated financial statements



CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)				
(Presented in 000's of Canadian dollars)				
	Three months	Three months	Nine months	Nine months
	ended Sept. 30, 2019	ended Sept. 30, 2018	ended Sept. 30, 2019	ended Sept. 30, 2018
OPERATING ACTIVITIES	ооринос, 2022			
Net loss	(29,569)	(8,048)	(38,844)	(24,347
Adjust items not affecting cash:	. , ,	, , ,	, , ,	` '
Share-based compensation (note 10)	68	104	242	317
Unrealized loss (gain) on financial derivatives (note 9)	(1,368)	3,997	7,605	17,860
Non-cash finance expenses (note 16)	306	413	975	1,126
Depletion and depreciation (note 5)	8,895	9,631	27,829	31,744
Impairment (notes 4 and 5)	24,655	_	24,655	_
Exploration and evaluation expense (note 4)	1,180	1,378	1,957	1,804
Loss (gain) on sale of assets (note 3)	469	365	481	(27
Decommissioning expenditures (note 8)	(209)	(155)	(535)	(323
Funds flow	4,427	7,685	24,365	28,154
Change in operating non-cash working capital (note 17)	(3,301)	(751)	824	(5,966
Cash flows from operating activities	1,126	6,934	25,189	22,188
FINANCING ACTIVITIES				
Issuance (repayment) of revolving credit facility	500	1,000	(7,531)	(1,300
Repayment of bank indebtedness	_	(3,303)	_	(3,844
Transaction costs on debt	_	_	_	(350
Repayment of lease liabilities (note 7)	(69)	_	(232)	_
Change in financing non-cash working capital (note 17)	(127)_	(182)	(119)	120
Cash flows from (used in) financing activities	304	(2,485)	(7,882)	(5,374
INVESTING ACTIVITIES				
Property and equipment dispositions (note 3)	_	50	_	50
Exploration and evaluation asset dispositions (note 3)	651	_	651	(93
Exploration and evaluation asset expenditures (note 4)	(102)	(183)	(284)	(1,363
Petroleum and natural gas property expenditures (note 5)	(2,628)	(3,710)	(13,457)	(9,846
Other capital expenditures	(4)	(2)	(15)	(2
Change in investing non-cash working capital (note 17)	751	515	(3,695)	(4,465
Cash used in investing activities	(1,332)	(3,330)	(16,800)	(15,719
Increase in cash	98	1,119	507	1,095
Cash, beginning of period	472	1,119	63	1,093
Cash, end of period	570	1,119	570	1,119
casily and of period	370	1,113	5,0	1,113
Cash interest paid (note 16)	2,230	1,941	6,302	5,903

See accompanying notes to the interim consolidated financial statements



#### NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

As at September 30, 2019 and for the three and nine months ended September 30, 2019 and 2018

#### 1. NATURE OF THE ORGANIZATION

Petrus Resources Ltd. (the "Company" or "Petrus") was incorporated under the laws of the Province of Alberta on November 25, 2015. The principal undertaking of Petrus is the investment in energy business-related assets. The operations of the Company consist of the acquisition, development, exploration and exploitation of these assets. These consolidated financial statements reflect only the Company's proportionate interest in such activities and are comprised of the Company and its subsidiaries, Petrus Resources Corp. and Petrus Resources Inc.

The Company's head office is located at 2400, 240 - 4th Avenue SW, Calgary, Alberta, Canada.

These interim consolidated financial statements, for the three and nine months ended September 30, 2019 and prior year comparative period, were approved by the Company's Audit Committee and Board of Directors on November 12, 2019.

#### 2. BASIS OF PRESENTATION

#### Statement of Compliance

These condensed interim consolidated financial statements have been prepared by management on a historical basis, except for certain financial instruments that have been measured at fair value. These condensed interim financial statements have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting." Certain information and disclosures normally included in the notes to the annual financial statements have been condensed. Accordingly, these condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended December 31, 2018 which were prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The preparation of these condensed interim consolidated financial statements requires the use of certain critical accounting estimates and also requires management to exercise judgment in applying the Company's accounting policies. In preparing these condensed interim consolidated financial statements, the significant judgments made by management in applying the Company's accounting policies and key sources of estimation uncertainty were the same as those applied to the financial statements for the year ended December 31, 2018. The condensed interim consolidated financial statements have been prepared following the same accounting policies as the financial statements for the year ended December 31, 2018, other than the new accounting policies adopted below. These condensed interim consolidated financial statements are presented in Canadian dollars, which is the Company's functional currency, except where otherwise noted.

## Liquidity

The Company has continued to classify its revolving credit facility as a current liability at September 30, 2019 as its maturity date is within twelve months. The classification of the debt balance has no impact on the Company's financial covenants and the Company remains in compliance with all of its covenants. Management is actively engaged in discussions with its lenders as discussed further in note 6.

#### Significant accounting policies

The Company's significant accounting policies can be read in note 3 to the Company's audited consolidated financial statements as at and for the year ended December 31, 2018.

#### New standards and interpretations adopted on January 1, 2019

IFRS 16 - Leases

IFRS 16 was issued in January 2016 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees are also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

IFRS 16 is effective for annual periods beginning on or after January 1, 2019. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs. Petrus had adopted IFRS 16 using the modified retrospective approach.

On initial adoption, the Company elected to use the following practical expedients permitted under the standard:

1. Apply a single discount rate to a portfolio of leases with similar characteristics;



- 2. Account for leases with a remaining term of less than 12 months as at January 1, 2019 as short-term leases;
- 3. Account for lease payments as an expense and not recognize a right-of-use ("ROU") asset if the underlying asset is of low dollar value;

The Company has identified ROU assets which are included in property plant and equipment and lease liabilities primarily related to office space. The recognition of the present value of minimum lease payments resulted in an additional \$0.7 million of right-of-use assets and associated lease liabilities as initial transition adjustment on January 1, 2019. The Company has recognized lease liabilities in relation to lease arrangements previously disclosed as operating lease commitments under IAS 17 that meet the criteria of a lease under IFRS 16. Upon recognition, the Company's weighted average incremental borrowing rate used in measuring lease liabilities was 7.5 percent. Refer to note 7 for additional information.

#### 3. ACQUISITIONS AND DISPOSITIONS

#### Acquisition and disposal

During the nine months ended September 30, 2019, the Company disposed of certain exploration and evaluation assets for \$0.7 million and recorded a net loss of \$0.5 million from this disposition.

During the nine months ended September 30, 2018, the Company incurred approximately \$1.2 million in net cash expenditures on other minor acquisition and disposition transactions for petroleum and natural gas properties and equipment. During the nine months ended September 30, 2018, the Company recorded a net gain of \$0.4 million, net of approximately \$0.1 in decommissioning obligation, from the disposition of exploration and evaluation assets and petroleum and natural gas properties for approximately \$0.4 million.

#### Asset exchange agreement

On March 13, 2018, the Company closed a property swap transaction to exchange assets with an arm's length party. The Company recorded a loss of \$0.1 million on the asset exchange, net of closing adjustments, during the nine months ended September 30, 2018.

The following tables summarize the net assets disposed of and acquired pursuant to the swap:

Net assets disposed \$000s	
Exploration and evaluation assets ("E&E assets")	1,086
Petroleum and natural gas properties and equipment ("PP&E")	3,231
Decommissioning obligations	(471)
Total net assets disposed	3,846
Fair value of net assets acquired \$000s	
Exploration and evaluation assets	1,013
Petroleum and natural gas properties and equipment	
retioledin and natural gas properties and equipment	2,852
Decommissioning obligations	2,852 (224)



#### 4. EXPLORATION AND EVALUATION ASSETS

The components of the Company's exploration and evaluation assets are as follows:

\$000s	
Balance, December 31, 2017	43,197
Additions	1,057
Property acquisitions (note 3)	402
Exploration and evaluation expense	(1,938)
Capitalized G&A	429
Capitalized share-based compensation	70
Property disposition (note 3)	(58)
Transfers to property, plant and equipment (note 5)	(749)
Balance, December 31, 2018	42,410
Additions	17
Disposition	(1,176)
Exploration and evaluation expense	(1,957)
Capitalized G&A	267
Capitalized share-based compensation (note 10)	41
Impairment	(3,086)
Transfers to property, plant and equipment (note 5)	(631)
Balance, September 30, 2019	35,885

For the three and nine months ended September 30, 2019, the Company incurred exploration and evaluation expense of \$1.2 million and \$2.0 million, respectively, which relates to expired and nearly expired undeveloped, non-core land (three and nine months ended September 30, 2018 – \$1.4 million and \$1.8 million, respectively).

During the three and nine months ended September 30, 2019, the Company capitalized \$0.1 million and \$0.3 million, respectively, of general and administrative expenses ("G&A") (three and nine months ended September 30, 2018 – \$0.1 million and \$0.3 million, respectively) and \$0.01 million and \$0.04 million, respectively, of non-cash share-based compensation directly attributable to exploration activities (three and nine months ended September 30, 2018 – \$0.02 million and \$0.05 million, respectively).

The Company has certain cash generating units ("CGUs") that are not core to the Company. As such, a process has been in place to potentially divest of the Company's Foothills and Central Alberta CGUs. The Company has determined the fair value less costs of disposal based on the interest expressed in the Foothills and Central Alberta assets. The Company determined there were indicators of impairment and recorded an impairment loss of \$3.1 million during the three and nine month periods ended September 30, 2019.



#### 5. PROPERTY, PLANT AND EQUIPMENT

The components of the Company's property, plant and equipment assets are as follows:

\$000s	Cost	Accumulated DD&A	Net book value
Balance, December 31, 2017	779,298	(484,827)	294,471
Additions	20,549	_	20,549
Property acquisitions (note 3)	2,935	_	2,935
Property (dispositions) (note 3)	(3,503)	_	(3,503)
Capitalized G&A	1,288	_	1,288
Capitalized share-based compensation	212	_	212
Transfers from exploration and evaluation assets (note 4)	749	_	749
Depletion & depreciation	_	(40,423)	(40,423)
Decrease in decommissioning provision (note 8)	(438)	_	(438)
Balance, December 31, 2018	801,090	(525,250)	275,840
Additions	12,673	_	12,673
Transition adjustment of right of use asset <sup>(1)</sup>	742	_	742
Addition of right of use asset <sup>(1)</sup>	709		709
Capitalized G&A	800	_	800
Capitalized share-based compensation (note 10)	123	_	123
Transfers from exploration and evaluation assets (note 4)	631	_	631
Depletion & depreciation	_	(27,829)	(27,829)
Increase in decommissioning provision (note 8)	6,338	_	6,338
Impairment		(21,569)	(21,569)
Balance, September 30, 2019	823,106	(574,648)	248,458

<sup>&</sup>lt;sup>(1)</sup>Right of use asset pertains to corporate office lease.

At September 30, 2019, estimated future development costs of \$291.2 million (December 31, 2018 – \$291.2 million) associated with the development of the Company's proved plus probable undeveloped reserves were included with the costs subject to depletion. During the three and nine months ended September 30, 2019, the Company capitalized \$0.3 million and \$0.8 million, respectively, of general and administrative expenses ("G&A") (three and nine months ended September 30, 2018 – \$0.3 million and \$0.9 million, respectively) and non-cash share-based compensation of \$0.03 million and \$0.12 million, respectively (three and nine months ended September 30, 2018 – \$0.05 million and \$0.2 million, respectively), directly attributable to development activities.

The Company has certain CGUs that are not core to the Company. As such, a process has been in place to potentially divest of the Company's Foothills and Central Alberta CGUs. The Company has determined the fair value less costs of disposal based on the interest expressed in the Foothills and Central Alberta assets. The Company determined there were indicators of impairment and recorded an impairment loss of \$21.6 million during the three and nine month periods ended September 30, 2019.

At September 30, 2019, the carrying balance of the right of use asset was \$1.3 million.

#### 6. DEBT

Petrus has two debt instruments outstanding. The first is a reserve-based, senior secured revolving credit facility with a syndicate of lenders, which is comprised of an operating facility and a syndicated term-out facility (together, the "Revolving Credit Facility" or "RCF"). The second is a subordinated secured term loan (the "Term Loan").

#### (a) Revolving Credit Facility

At September 30, 2019, the RCF was comprised of a \$20 million operating facility and an \$80 million syndicated term-out facility. Lender consent is required for borrowings exceeding \$95 million. The Company has provided collateral by way of a debenture over all of the present and after acquired property of the Company. Subsequent to September 30, 2019 Petrus completed its semi-annual credit facility review where the \$100 million facility was reconfirmed. Lender consent is still required for borrowings above \$95 million. The RCF's maturity date is May 31, 2020 which was set prior to the Term Loan maturity of October 8, 2020 due to the inter-creditor relationship between the RCF and the Term Loan. The Company requires an extension or refinancing of its Term Loan before the syndicate of lenders will contemplate an extension to the RCF.

At September 30, 2019, the Company had a \$0.7 million letter of credit outstanding against the RCF (December 31, 2018 – \$0.7 million) and had drawn \$89.9 million against the RCF (December 31, 2018 – \$97.0 million).



The amount of the RCF is subject to a borrowing base review performed on a semi-annual basis by the lenders, based primarily on reserves and commodity prices estimated by the lenders as well as other factors. In addition, asset dispositions require unanimous lender consent. A decrease in the borrowing base could result in a reduction to the available credit under the RCF. The next scheduled borrowing base redetermination date for the RCF is on or before May 31, 2020. In the event that the lenders reduce the borrowing base below the amount drawn at the time of redetermination, the Company has 60 days to eliminate any shortfall by repaying amounts in excess of the new re-determined borrowing base.

#### (b) Term Loan

At September 30, 2019 the Company had a \$35 million (December 31, 2018 – \$35 million) Term Loan outstanding (excluding \$0.4 million of unamortized deferred financing costs), which is due October 8, 2020. The Term Loan bears interest that is due and payable monthly and accrues at a per annum rate of the (three-month) Canadian Dealer Offered Rate plus 700 basis points. The Company has provided collateral by way of a debenture over all of the present and after acquired property of the Company.

#### Liquidity

At September 30, 2019, the Company had a working capital deficiency (excluding non-cash risk management assets and liabilities) of \$94.0 million which has increased by \$86.2 million from \$7.8 million on December 31, 2018 primarily due to the reclassification of the Company's borrowings under its RCF. The RCF's maturity date is May 31, 2020 due to the inter-creditor relationship between the RCF and the Company's Term Loan which is due October 8, 2020. The Company requires an extension or refinancing of its Term Loan before the syndicate of lenders will contemplate an extension. The borrowings under the RCF are classified as a current liability in the September 30, 2019 interim consolidated financial statements which has no impact on the debt covenants and we remain in compliance with each of our covenants. Management is actively engaged with the RCF syndicate of lenders and the Term Loan lender and we believe that the RCF and Term Loan will each be extended prior to May 31, 2020. The Company continues its efforts to divest certain non-core assets to improve the balance sheet.

The currently challenged economic environment could result in adverse changes in cash flows, net debt balances, reduction in the borrowing base of the Company's credit facility or breach of the financial covenants noted within its credit agreements. However, the Company remains in compliance with all financial covenants pertaining to its debt, and based on current available information relating to future production volumes, forward commodity pricing, future costs including capital, operating and general and administrative, forward exchange rates, interest rates and taxes, all of which are subject to measurement uncertainty, management expects to comply with all financial covenants during the subsequent 12 month period.

#### **Financial Covenants**

The Company's RCF and Term Loan are subject to certain financial covenants. For the financial covenants' definitions and calculation methodology refer to the Company's Audited Consolidated Financial Statements as at and for the year ended December 31, 2018.

The key financial covenants as at September 30, 2019 are summarized in the following table. At September 30, 2019 the Company is in compliance with all financial covenants.

Financial Covenant Description	Required Ratio	As at September 30, 2019
Working Capital Ratio	Over 1.00	1.40
Proved Asset Coverage Ratio (1)	Over 1.25	2.52
PDP Asset Coverage Ratio (1)	Over 1.00	1.45
Debt to EBITDA Ratio	Under 3.50	3.24

<sup>&</sup>lt;sup>(1)</sup>Calculations are based upon the Company's December 31, 2018 reserve report evaluated by Sproule Associates Ltd.

## 7. LEASES

The Company's lease obligations are as follows:

\$000s	
Balance, January 1, 2019	742
Additions	709
Finance expense	75
Lease payments	(307)
Balance, September 30, 2019	1,219

The Company's future commitments associated with its lease obligations are as follows:



\$000s	As at September 30, 2019
Less than 1 year	246
1 to 3 years	806
4 to 5 years	438
After 5 years	<u> </u>
Total lease payments	1,490
Amounts representing finance expense	(271)
Present value of lease obligation	1,219
Current portion of lease obligation	161
Non-current portion of lease obligation	1,058

#### 8. DECOMMISSIONING OBLIGATION

The decommissioning liability was estimated based on the Company's net ownership interest in all wells and facilities, the estimated costs to abandon and reclaim the wells and facilities and the estimated timing of the costs to be incurred in future periods. The estimated future cash flows have been discounted using an average risk free rate of 1.51 percent and an inflation rate of 2.00 percent (December 31, 2018 – 2.13 percent and 2.00 percent, respectively). Changes in estimates in 2018 and 2019 are due to the changes in the risk free rate and changes in the estimated future cash flow to reclaim the wells and facilities. The Company has estimated the net present value of the decommissioning obligations to be \$46.6 million as at September 30, 2019 (\$40.2 million at December 31, 2018). The undiscounted, uninflated total future liability at September 30, 2019 is \$41.5 million (\$41.6 million at December 31, 2018). The payments are expected to be incurred over the operating lives of the assets.

The following table reconciles the decommissioning liability:

\$000s	
Balance, December 31, 2017	40,654
Property acquisitions	224
Property dispositions	(629)
Liabilities incurred	393
Liabilities settled	(475)
Change in estimates	(830)
Accretion expense	887
Balance, December 31, 2018	40,224
Property dispositions	16
Liabilities incurred	684
Liabilities settled	(535)
Change in estimates	5,654
Accretion expense	601
Balance, September 30, 2019	46,644



## 9. FINANCIAL RISK MANAGEMENT

Net gain (loss) on financial derivatives

The Company utilizes commodity contracts as a risk management technique to mitigate exposure to commodity price volatility. The following table summarizes the financial derivative contracts Petrus had outstanding as at September 30, 2019:

Contract Period	Туре	Total Daily Volume	(GJ) Av	erage Price (CDN\$/GJ)
Natural Gas Swaps				
Oct. 1, 2019 to Oct. 31, 2019	Fixed price	14,	000	\$1.73
Oct. 1, 2019 to Mar. 31, 2021	Fixed price	2,	000	\$1.50
Nov. 1, 2019 to Dec. 31, 2019	Fixed price	1,	000	\$2.13
Nov. 1, 2019 to Mar. 31, 2020	Fixed price	9,	000	\$1.91
Nov. 1, 2019 to Oct. 31, 2020	Fixed price	3,	500	\$1.58
Nov. 1, 2019 to Oct. 31, 2021	Fixed price	1,	000	\$1.53
Apr. 1, 2020 to Oct. 31, 2020	Fixed price	2,	000	\$1.41
Apr. 1, 2020 to Mar. 31, 2021	Fixed price	2,	000	\$1.45
Nov. 1, 2020 to Mar. 31, 2021	Fixed price	1,	000	\$1.95
Apr. 1, 2021 to Oct. 31, 2021	Fixed price	2,	000	\$1.59
Contract Period	Туре	Total Daily Volume (I	Bbl) Ave	rage Price (CDN\$/Bbl)
Crude Oil Swaps				
Oct. 1, 2019 to Dec. 31, 2019	Fixed price	1,	300	\$68.76
Oct. 1, 2019 to Dec. 31, 2020	Fixed price	;	350	\$76.70
Jan. 1, 2020 to Mar. 31, 2020	Fixed price	;	800	\$70.20
Jan. 1, 2020 to Jun. 30, 2020	Fixed price	:	300	\$77.25
Apr. 1, 2020 to Jun. 30, 2020	Fixed price	!	500	\$75.52
Jul. 1, 2020 to Sep. 30, 2020	Fixed price		300	\$77.86
Jul. 1, 2020 to Dec. 31, 2020	Fixed price	:	300	\$75.57
Oct. 1, 2020 to Dec. 31, 2020	Fixed price		100	\$68.25
Jan. 1, 2021 to Mar. 31, 2021	Fixed price	:	200	\$71.05
Jan. 1, 2021 to Jun. 30, 2021	Fixed price	:	300	\$74.02
Jul. 1, 2021 to Dec. 31, 2021	Fixed price	;	300	\$72.80
Contract Period	Туре	Average Rate	(%) Notiona	Amount (000s CDN\$)
Interest Rate Swaps				
October 1, 2019 to Dec. 31, 2022	Fixed rate	2	2.34	\$20,000
Risk management asset and liability:				
\$000s At September 30, 2019			Asset	Liability
Current commodity derivatives			1,215	204
Non-current commodity derivatives			1,050	134
\$000s At December 31, 2018			2,265	338
Current commodity derivatives			6,786	
Non-current commodity derivatives			2,749	
Fouriers import of realized and control to the desired	ool on financial desirentians		9,535	<u>_</u>
Earnings impact of realized and unrealized gains (losse \$000s	Three months ended	Three months ended	Nine months ended	Nine months ended
- Juuus	Sept. 30, 2019	Sept. 30, 2018	Sept. 30, 2019	Sept. 30, 2018
Realized gain (loss) on financial derivatives	360	(2,061)	73	(2,388)
Unrealized gain (loss) on financial derivatives	1,368	(3,997)	(7,605)	(17,860)

1,728

(6,058)

(7,532)

(20,248)



#### **10. SHARE CAPITAL**

#### **Authorized**

The authorized share capital consists of an unlimited number of common voting shares without par value and an unlimited number of preferred shares.

#### Issued and Outstanding

Common shares (\$000s)	Number of Shares	Amount
Balance, December 31, 2017 and December 31, 2018	49,491,840	430,119
Cancelled <sup>(1)</sup>	(22,482)	_
Balance, September 30, 2019	49,469,358	430,119

<sup>&</sup>lt;sup>(1)</sup>On February 4, 2019, 22,482 shares were cancelled pursuant to the Arrangement Agreement between Phoscan Chemical Corp. and Petrus Resources Ltd (and the 3 year sunset clause therein).

## **SHARE-BASED COMPENSATION**

#### Stock Options

The Company has a stock option plan in place whereby it may issue stock options to employees, consultants and directors of the Company. The aggregate number of shares that may be acquired upon exercise of all options granted pursuant to the plans shall, at any date or time of determination, be equal to ten percent (10%) of the number that is equal to (i) the number of the Company's basic common shares then issued and outstanding; minus (ii) a number equal to five (5) times the number of common shares that are issuable upon exercise of the then outstanding Performance Warrants, if any, minus (iii) a number equal to fifty percent (50%) of the number of common shares that have previously been issued upon the exercise of Performance Warrants, if any.

At September 30, 2019, 2,343,085 (December 31, 2018 – 3,082,880) stock options were outstanding. The summary of stock option activity is presented below:

	Number of stock options	Weighted average exercise price
Balance, December 31, 2017	2,914,930	\$4.21
Granted	1,208,880	\$1.14
Forfeited	(492,410)	\$5.94
Expired	(548,520)	\$3.43
Balance, December 31, 2018	3,082,880	\$2.87
Granted	690,000	\$0.39
Cancelled/Forfeited	(112,085)	\$5.12
Expired	(1,317,710)	\$3.91
Balance, September 30, 2019	2,343,085	\$1.75
Exercisable, September 30, 2019	80,000	\$15.13

The following table summarizes information about the stock options granted since inception:

Range of Exercise Price	Stock	Stock Options Outstanding			Stock Options Exercisable		
	Number granted	Weighted average exercise price	Weighted average remaining life (years)	Number exercisable	Weighted average exercise price	Weighted average remaining life (years)	
\$0.32 - \$0.86	1,145,295	\$0.57	2.44	_	_	_	
\$1.49 - \$2.33	1,117,790	\$2.00	1.03	_	_	_	
\$9.00 - \$16.00	80,000	\$15.13	0.19	80,000	\$15.13	0.19	
	2,343,085	\$1.75	1.69	80,000	\$15.13	0.19	

During the three and nine months ended September 30, 2019 and the year ended December 31, 2018, the Company granted options which vest equally over three (3) years, and upon vesting, expire 30 business days thereafter. The weighted average fair value of each option granted during the nine months ended September 30, 2019 of \$0.12 (2018 – \$0.33) was estimated on the date of grant using the Black-Scholes pricing model with the following weighted average assumptions:



	2019	2018
Risk free interest rate	1.42% - 1.68%	1.70% - 1.90%
Expected life (years)	1.08 - 3.08	1.08 - 3.08
Estimated volatility of underlying common shares (%)	73%	63% - 65%
Estimated forfeiture rate	20%	20%
Expected dividend yield (%)	0%	0%

Petrus estimated the volatility of the underlying common shares by analyzing the Company's volatility as well as the volatility of peer group public companies with similar corporate structure, oil and gas assets and size.

#### Deferred Share Unit ("DSU") Plan

The Company has a deferred share unit plan in place whereby it may issue deferred share units to directors of the Company. The aggregate number of shares that may be issued from treasury of Petrus pursuant to the plan shall not exceed: (i) five percent (5%) of the number of issued and outstanding common shares of the Company (on a non-diluted basis) at the date of issue; and (ii) ten percent (10%) of the number of issued and outstanding common shares of the Company (on a non-diluted basis) at the date of issue, less the aggregate number of common shares of the Company reserved for issuance under any other share compensation plan.

Each DSU entitles the participants to receive, at the Company's discretion, either shares of the Company or cash equal to the trading price of the equivalent number of shares of the Company. All DSUs granted vest and become payable upon retirement of the director.

The compensation expense was calculated using the fair value method based on the weighted average trading price of the Company's shares for the five trading days ending on the reporting period date. At September 30, 2019, 739,046 (December 31, 2018 – 382,796) Deferred Share Units were issued and outstanding.

The following table summarizes the change in accrued compensation liability related to DSUs:

\$000s	
Balance, December 31, 2017	244
Change in accrued compensation liability	(45)
Balance, December 31, 2018 <sup>(1)</sup>	199
Change in accrued compensation liability	(55)
Balance, September 30, 2019	144

<sup>&</sup>lt;sup>(1)</sup>Reclassified from current liability to long term liability to conform with current year presentation.

The following table summarizes the Company's share-based compensation costs:

\$000s	Three months ended Sept. 30, 2019	Three months ended Sept. 30, 2018	Nine months ended Sept. 30, 2019	Nine months ended Sept. 30, 2018
Expensed	68	104	242	317
Capitalized to exploration and evaluation assets	12	17	41	53
Capitalized to property, plant and equipment	34	53	123	159
Total share-based compensation	114	174	406	529

#### 11. LOSS PER SHARE

Earnings (loss) per share amounts are calculated by dividing the net income (loss) for the period attributable to the common shareholders of the Company by the weighted average number of common shares outstanding during the period.

	Three months ended Sept. 30, 2019	Three months ended Sept. 30, 2018	Nine months ended Sept. 30, 2019	Nine months ended Sept. 30, 2018
Net loss for the period (\$000s)	(29,569)	(8,048)	(38,844)	(24,347)
Weighted average number of common shares – basic (000s)	49,469	49,492	49,472	49,492
Weighted average number of common shares – diluted (000s)	49,469	49,492	49,472	49,492
Net loss per common share – basic	(\$0.60)	(\$0.16)	(\$0.79)	(\$0.49)
Net loss per common share – diluted	(\$0.60)	(\$0.16)	(\$0.79)	(\$0.49)

In computing diluted loss per share for the three and nine months ended September 30, 2019, 2,343,085 outstanding stock options and 739,046 DSUs were considered (three and nine months ended September 30, 2018 – 3,071,201 and 130,038 respectively). For the three and nine months ended September 30,



2019, there were 2,343,085 stock options and 739,046 DSUs that were excluded from the calculation as their impact was anti-dilutive (three and nine months ended September 30, 2018 – 3,071,201 and 130,038 respectively).

#### 12. OPERATING EXPENSES

The Company's operating expenses consisted of the following expenditures:

\$000s	Three months ended Sept. 30, 2019	Three months ended Sept. 30, 2018	Nine months ended Sept. 30, 2019	Nine months ended Sept. 30, 2018
Fixed and variable operating expenses	2,456	3,594	7,860	10,123
Processing, gathering and compression charges	980	464	2,340	2,478
Total gross operating expenses	3,436	4,058	10,200	12,601
Processing income recoveries	(255)	(258)	(734)	(800)
Total net operating expenses	3,181	3,800	9,466	11,801

#### 13. GENERAL AND ADMINISTRATIVE EXPENSES

The Company's general and administrative expenses consisted of the following expenditures:

\$000s	Three months ended Sept. 30, 2019	Three months ended Sept. 30, 2018	Nine months ended Sept. 30, 2019	Nine months ended Sept. 30, 2018
Gross general and administrative expense	1,238	1,823	4,247	5,981
Capitalized general and administrative expense	(336)	(345)	(1,067)	(1,231)
Overhead recoveries	(126)	(161)	(995)	(631)
General and administrative expense	776	1,317	2,185	4,119

#### 14. FINANCIAL INSTRUMENTS

#### Risks associated with financial instruments

#### Credit risk

The Company's accounts receivable are with customers and joint venture partners in the petroleum and natural gas business and are subject to normal credit risk. Concentration of credit risk is mitigated by marketing the majority of the Company's production to reputable and financially sound purchasers under normal industry sale and payment terms. As is common in the petroleum and natural gas industry in western Canada, Petrus' receivables relating to the sale of petroleum and natural gas are received on or about the 25th day of the following month. Of the \$7.7 million of accounts receivable outstanding at September 30, 2019 (December 31, 2018 – \$12.7 million), \$4.4 million is owed from 3 parties (December 31, 2018 – \$7.1 million from 4 parties), and the balances were received subsequent to quarter end. The Company considers accounts receivable outstanding past 120 days to be 'past due'. At September 30, 2019, the Company had an allowance for doubtful accounts of \$0.3 million (December 31, 2018 – \$0.2 million). At September 30, 2019, 95% of Petrus' accounts receivable were aged less than 120 days and 5% of Petrus' accounts receivable were aged greater than 120 days. The Company does not anticipate any material collection issues.

The Company's risk management assets and cash are with chartered Canadian banks and the Company does not consider these assets to carry material credit risk.

#### Liquidity risk

At September 30, 2019, the Company had a \$100 million RCF (lender consent is required for total borrowings against the RCF exceeding \$95 million, see note 6), on which \$89.9 million was drawn (December 31, 2018 – \$97.0 million). While the Company is exposed to the risk of reductions to the borrowing base of the RCF, the Company anticipates it will continue to have adequate liquidity to fund its financial liabilities through funds flow and available credit capacity from its RCF. The next scheduled borrowing base redetermination date for the RCF is on or before May 31, 2020. See additional discussion in note 6.

The following are the contractual maturities of financial liabilities as at September 30, 2019:

\$000s	Total	< 1 year	1-5 years
Accounts payable and accrued liabilities	13,792	13,792	
Risk management liability	338	204	134
Bank indebtedness and long term debt <sup>(1)</sup>	124,850	89,850	35,000
Total	138,980	103,846	35,134

<sup>(1)</sup> Excludes deferred finance fees.



#### Interest Rate Risk

Interest rate risk is the risk that future cash flows will fluctuate as a result of changes in market interest rates. The Company's cash, bank indebtedness and accounts receivable are not exposed to significant interest rate risk. The RCF and Term Loan are exposed to interest rate cash flow risk as the instruments are priced on a floating interest rate subject to fluctuations in market interest rates. The remainder of Petrus' financial assets and liabilities are not exposed to interest rate risk. To manage exposure to interest rate volatility, the Company entered into interest rate swap contracts (note 9). A 1% increase in the Canadian prime interest rate during the three and nine months ended September 30, 2019 would have decreased net income and increased net loss by approximately \$1.0 million, respectively, which relates to interest expense on the average outstanding RCF and Term Loan, net of any interest rate swaps to fix the interest rate on loans, during the period assuming that all other variables remain constant (three and nine months ended September 30, 2018 – increased net loss by \$1.3 million). A 1% decrease in the Canadian prime interest rate during the period would result in an opposite impact on net loss.

#### **Commodity Price Risk**

Commodity price risk is the risk that the fair value of future cash flows will fluctuate as a result of changes in commodity prices. A significant change in commodity prices can materially impact the Company's borrowing base limit under its Revolving Credit Facility and may reduce the Company's ability to raise capital. Commodity prices for petroleum and natural gas are not only influenced by Canadian and United States demand, but also by world events that dictate the levels of supply and demand.

The Company manages the risks associated with changes in commodity prices by entering into a variety of financial derivative contracts (see note 9). The Company assesses the effects of movement in commodity prices on net loss. When assessing the potential impact of these commodity price changes, the Company believes a \$5/CDN WTI/bbl change in the price of oil and a \$0.25/GJ change in the price of natural gas are reasonable measures.

As at September 30, 2019, it was estimated that a \$0.25/GJ decrease in the price of natural gas would have decreased net loss by \$5.1 million (September 30, 2018 – \$2.3 million). An opposite change in commodity prices would result in an opposite impact on net loss. As at September 30, 2019, it was estimated that a \$5.00/CDN WTI/bbl decrease in the price of oil would have decreased net loss by \$3.4 million (September 30, 2018 – \$4.2 million). An opposite change in commodity prices would result in an opposite impact on net loss.

#### 15. CAPITAL MANAGEMENT

The Company's general capital management policy is to maintain a sufficient capital base in order to manage its business to enable the Company to increase the value of its assets and therefore its underlying share value. In the management of capital, the Company includes share capital and total net debt, which is made up of debt and working capital (current assets less current liabilities). The Company manages its capital structure and makes adjustments in light of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, Petrus may issue new equity, increase or decrease debt, adjust capital expenditures and acquire or dispose of assets.

## **16. FINANCE EXPENSES**

The components of finance expenses are as follows:

\$000s	Three months ended Sept. 30, 2019	Three months ended Sept. 30, 2018	Nine months ended Sept. 30, 2019	Nine months ended Sept. 30, 2018
Cash:				_
Interest	2,230	1,941	6,302	5,903
Total cash finance expenses	2,230	1,941	6,302	5,903
Non-cash:				
Deferred financing costs	117	196	374	463
Accretion on decommissioning obligations (note 8)	189	217	601	663
Total non-cash finance expenses	306	413	975	1,126
Total finance expenses	2,536	2,354	7,277	7,029



#### 17. SUPPLEMENTAL CASH FLOW INFORMATION

The following table reconciles the changes in non-cash working capital as disclosed in the statements of cash flows:

\$000s	Three months ended Sept. 30, 2019	Three months ended Sept. 30, 2018	Nine months ended Sept. 30, 2019	Nine months ended Sept. 30, 2018
Source (use) in non-cash working capital:				
Deposits and prepaid expenses	(79)	325	(215)	(8)
Transaction costs on debt	(129)	(195)	(119)	155
Accounts receivable	2,000	(1,036)	4,998	2,999
Accounts payable and accrued liabilities	(4,471)	488	(7,655)	(13,457)
	(2,679)	(418)	(2,991)	(10,311)
Operating activities	(3,301)	(751)	824	(5,966)
Financing activities	(127)	(182)	(119)	120
Investing activities	751	515	(3,695)	(4,465)

The following table reconciles the changes in liability resulting from financing activities:

\$000s	Bank Indebtedness	Revolving Credit Facility	Term Loan	Total Liabilities from Financing Activities
Balance, December 31, 2018	380	97,000	34,421	131,801
Cash flows	(380)	(7,650)	_	(8,030)
Non-cash changes	_	_	167	167
Balance, September 30, 2019	_	89,350	34,588	123,938

#### 18. COMMITMENTS AND CONTINGENCIES

#### **COMMITMENTS**

The commitments for which the Company is responsible are as follows:

\$000s	Total	< 1 year	1-5 years	> 5 years
Firm service transportation	18,147	1,740	12,011	4,396

## **CONTINGENCIES**

In the normal course of Petrus' operations, the Company may become involved in, named as a party to, or be the subject of, various legal proceedings. The outcome of outstanding, pending or future proceedings cannot be predicted with certainty. Petrus does not anticipate that these claims will have a material impact on its financial position.

## 19. REVENUE

The following table presents Petrus' oil and natural gas revenue disaggregated by product type:

\$000s	Three months ended Sept. 30, 2019	Three months ended Sept. 30, 2018	Nine months ended Sept. 30, 2019	Nine months ended Sept. 30, 2018
Production Revenue	,			
Oil and condensate sales	7,529	8,828	26,820	29,162
Natural gas sales	1,450	4,630	14,082	17,980
Natural gas liquids sales	3,192	6,326	8,986	17,193
Total oil and natural gas production revenue	12,171	19,784	49,888	64,335
Royalty revenue	346	246	512	317
Total oil and natural gas revenue	12,517	20,030	50,400	64,652



## **CORPORATE INFORMATION**

**OFFICERS** 

Neil Korchinski, P. Eng. President and **Chief Executive Officer** 

Cheree Stephenson, CA, CPA Vice President, Finance and Chief Financial Officer

Marcus Schlegel, P. Eng. Vice President, Éngineering

Brett Booth, BA Vice President, Land

Ross Keilly, BSc, MSc Vice President, Exploration **DIRECTORS** 

Don T. Gray Chairman Scottsdale, Arizona

Neil Korchinski Calgary, Alberta

Patrick Arnell Calgary, Alberta

**Donald Cormack** Calgary, Alberta

Stephen White Calgary, Alberta **SOLICITOR** 

Burnet, Duckworth & Palmer LLP Calgary, Alberta

**AUDITOR** 

**Ernst & Young LLP** 

Chartered Professional Accountants

Calgary, Alberta

INDEPENDENT RESERVE EVALUATORS

**Sproule and Associates** Calgary, Alberta

**BANKERS** 

TD Securities (Syndicate Lead Agent)

Calgary, Alberta

Macquarie Bank Limited

Houston, Texas

TRANSFER AGENT Odyssey Trust Company Calgary, Alberta

**HEAD OFFICE** 2400, 240 – 4th Avenue S.W. Calgary, Alberta T2P 4H4 Phone: 403-984-9014

Fax: 403-984-2717

WEBSITE

 $\overline{www.pet} rus resources.com$